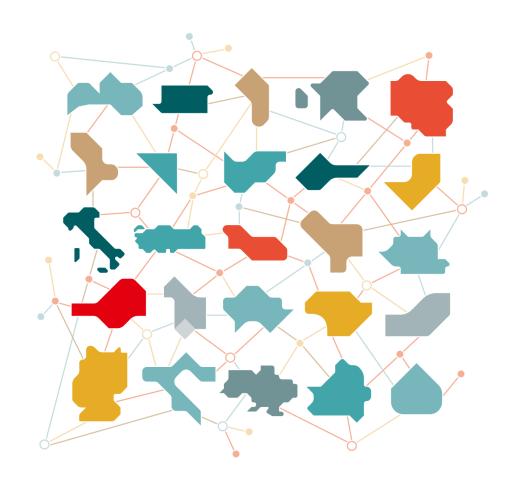


# ADDED VALUE THROUGH DIVERSITY

33<sup>rd</sup> Annual General Meeting

Vienna, 24 May 2024





# 33rd ANNUAL GENERAL MEETING

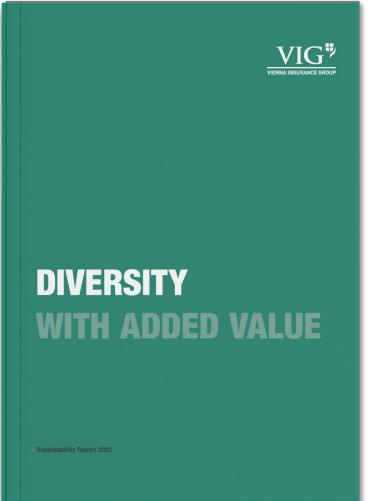
Vienna, 24 May 2024

#### Agenda

- 1. Presentation of the approved annual financial statements for 2023 including the management report, the consolidated corporate governance report 2023, the sustainability report 2023 (consolidated nonfinancial report), the consolidated financial statements for 2023 including the group management report, the proposal for the appropriation of profits and the report of the Supervisory Board (Section 96 Aktiengesetz).
- 2. Resolution on the appropriation of the net profit for the year as per the annual financial statements as of 31 December 2023.
- 3. Resolution on the remuneration report 2023.
- 4. Resolution on discharging the Managing Board members for the financial year 2023.
- 5. Resolution on discharging the Supervisory Board members for the financial year 2023.
- 6. Election of the auditor and group auditor for the financial year 2025 as well as the auditor of the consolidated sustainability report for the financial year 2025.
- 7. Election of the auditor of the consolidated sustainability report for the financial year 2024.
- 8. Elections to the Supervisory Board.
- Resolution on the remuneration policy.











# SUCCESS STORY CEE



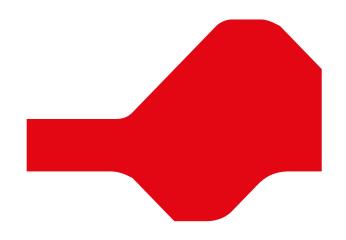


**1990** 



1.013.250.000 €

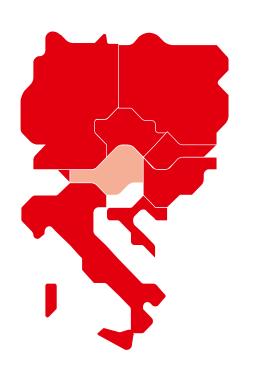
13.942.623.975 ATS







**2000** 



**Premiums** 2.600.559.000 € +157%

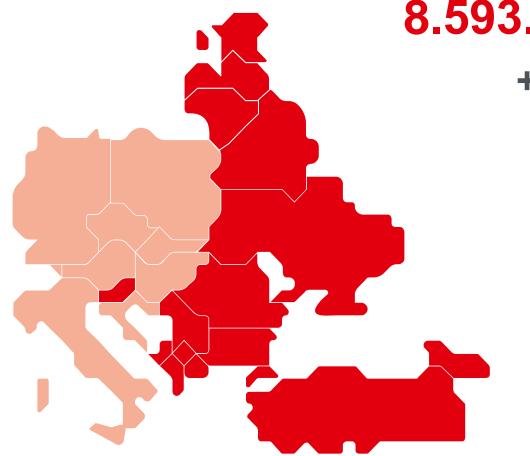


**2010** 

**Premiums** 

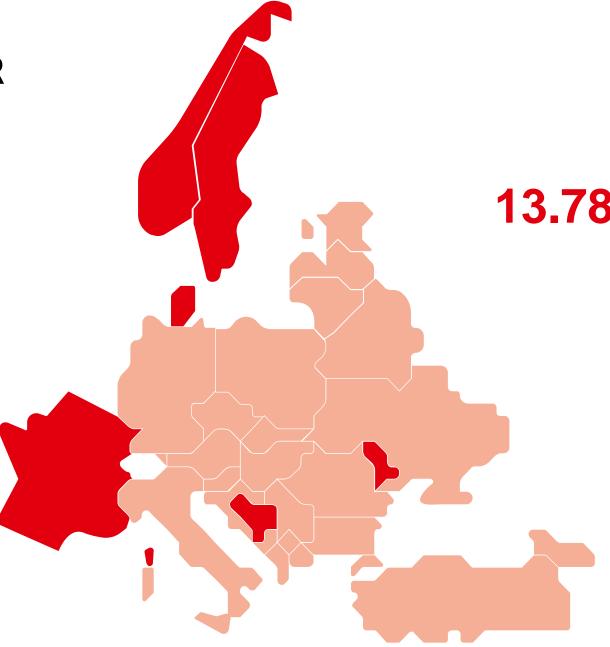
8.593.011.000 €

+230%





**2023** 





**Premiums** 

13.784.017.000 €

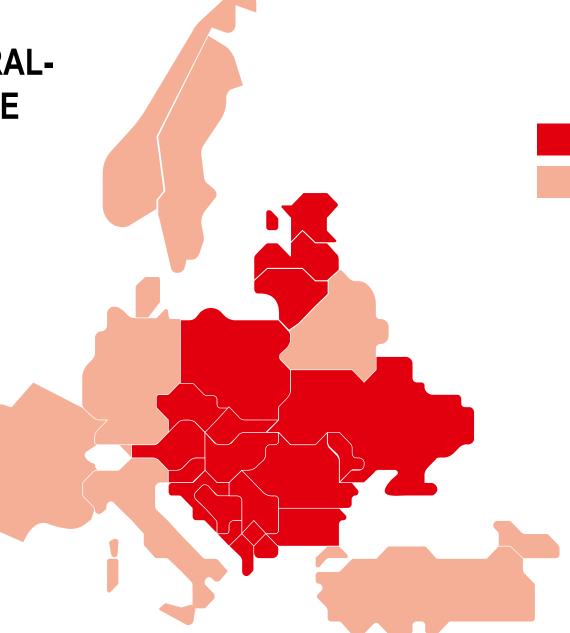
+60%



30 countries

over 50 companies

32 million customers

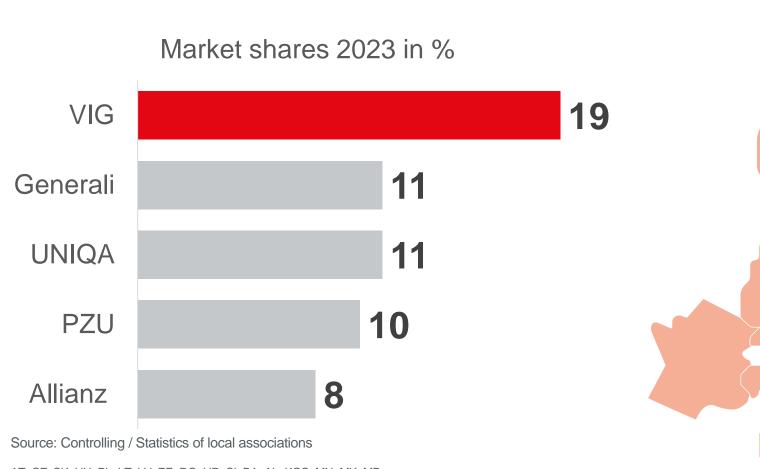








# BY FAR THE MOST SUCCESSFUL INSURANCE GROUP IN CEE



AT, CZ, SK, HU, PL, LT, LV, EE, RO, HR, SI, BA, AL, KOS, MN, MK, MD

RS, BG – Status 1-3Q 2023 (newer data n.a.); UA – market shares competitors 1-3Q 2023

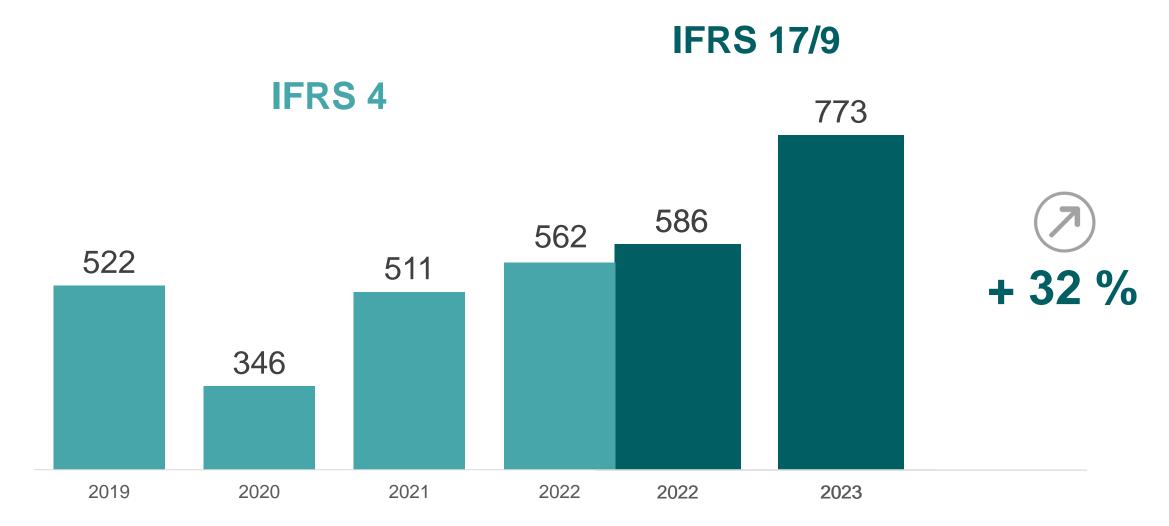


# RESULTS 2023

# **SIGNIFICANT PROFIT GROWTH 2023**



Profit before taxes, in EUR million



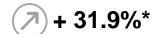


# SIGNIFICANT IMPROVEMENT IN ALL IMPORTANT KEY FIGURES

Figures 2023

**Profit before taxes** 

**EUR 772.7 mn** 

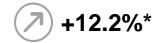


Net Combined Ratio 92.6%

Improved by **0.2pp**\*

**Insurance Service Revenue** 

**EUR 10.9 bn** 

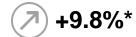


**Operating RoE** 

15.1%

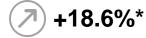
**Gross Written Premiums** 

**EUR 13.8 bn** 



**Earnings per share** 

**EUR 4.31** 



<sup>\*</sup> Changes relate to the year 2022, comparative figures for 2022 restated due to IFRS 17/9; Gross written premiums are not part of the IFRS consolidated financial statements but are reported as before.



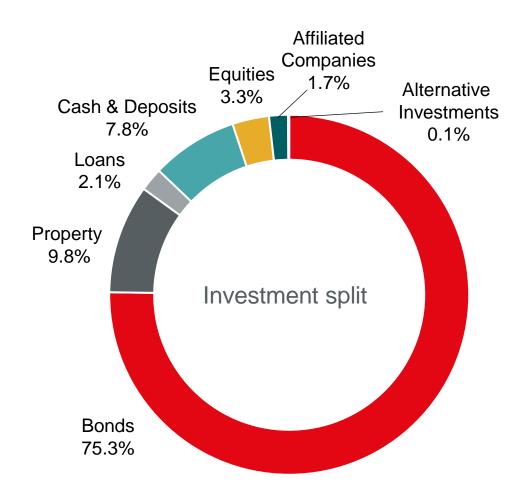
# STABLE DEVELOPMENT OF INVESTMENTS\*

2023

# **EUR 35.3 bn**



2022: EUR 34.4 bn



<sup>\*</sup> excl. investments for unit-and index linked life insurance, additional "Owner-occupied properties"



# STRONG SOLVENCY RATIO OF THE GROUP\*

As of 31 December 2023

269%

-11 percentage points

2022: 280%



<sup>\*</sup> including transitional measures



## **VIG SHARES**

Number of ordinary shares: 128.000.000 / ISIN: AT0000908504

#### VIG shares with a good start to 2024



#### **Share performance in comparison**

#### 01/01-20/05/2024

VIG (ATX)	18.7 %
ATX	9.6 %
STOXX® Europe 600 Insurance	9.9 %

#### Share performance YTD (20/05/2024)

High	EUR	31.50
Low	EUR	25.65
Price as of 20 May 2024	EUR	31.45
Market cap.	EUR	4.0bn

#### **Standard & Poor's Rating**



confirmed again on 15 November 2023



# **DIVIDEND PROPOSAL FOR 2023**

# Dividend: 1.40 Euro\*



Dividend yield: 5.3%\*



#### **New dividend policy:**

The dividend per share is at least the minimum as in the previous year. The dividend is to increase continuously depending on the operating earnings situation.

<sup>\*</sup> Proposal of the VIG Holding Managing Board for 2023



# STRATEGY AND OUTLOOK

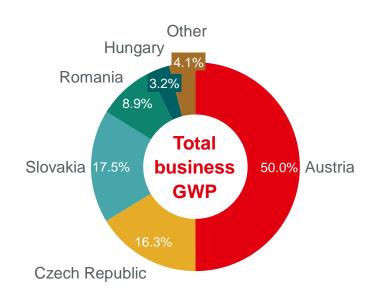




# STRATEGIC PARTNERSHIP WITH ERSTE GROUP

- Long-term cooperation until 2033
- 112% year-on-year increase in contracts concluded via GEORGE
- Positive gross written premiums development life regular premium of 4.8%
- Increase gross written premiums in property-casualty insurance by 10% in 2023







## **STRATEGY PROGRAM VIG 25**

- Digital transformation: Set up of an innovation community and corresponding formats such as innovation days, pitches and roadshows.
- Digital sales I 'Embedded Insurance': Foundation of a company that acts as an enabler between platforms and local insurance companies.
- Expansion of ecosystems around the topics of:
  - Health: Investments in health start-ups such as 'Diagnose.me' and 'TeleDoc'
  - Mobility: Further roll-out of the VIG telematic app
  - Housing: Investments in smart living (e.g. Gropyus)

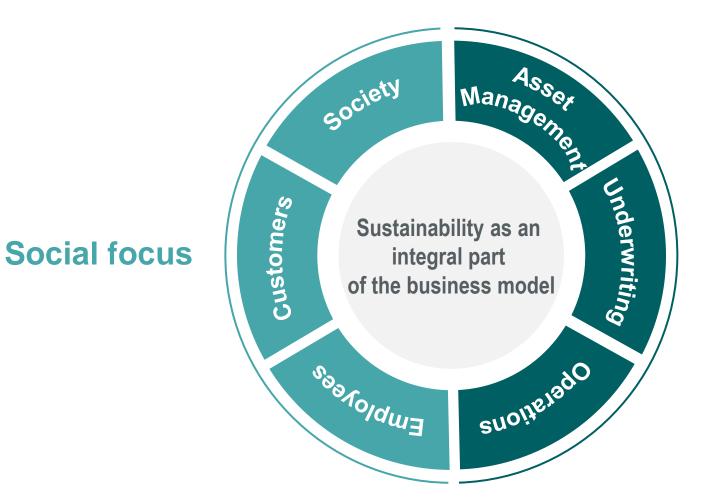
#### Pension funds

- Currently 4.5 million customers and EUR 10 billion in assets under management in CEE
- Slovakia: Takeover of the Slovakian pension fund 365.life by Kooperativa



## **VIG 25 SUSTAINABILITY PROGRAMME**

On the basis of a profitable development



**Environmental focus** 

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# COLLABORATION | COOPERATION | COMMUNICATION



New group function with a strategic focus on strengthening the exchange within the Group



'Collaboration creates added value'



'Cooperation ensures independence'



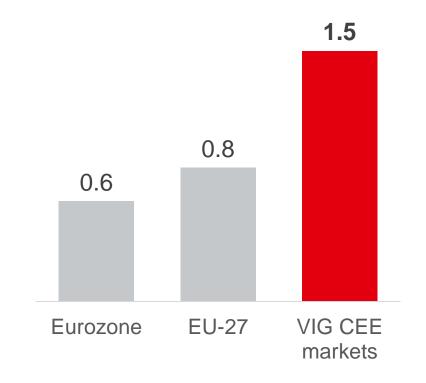
'Communication provides for our joint success'



## **POSITIVE OUTLOOK 2024**

- Growth forecasts for CEE are significantly higher than those for the Eurozone and the EU-27.
- VIG has been able to manage the impact of the geopolitical and macroeconomic environment very well so far.
- Against this background, VIG's management has the ambition of achieving a profit before taxes in the range of EUR 825 million to EUR 875 million for the full year 2024.

#### GDP growth forecast for 2024 in %



Source: wiiw, Spring forecast April 2024

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