

3M 2024 UPDATE PRESENTATION

Peter Höfinger, Deputy CEO
Liane Hirner, CFRO
Gábor Lehel, CIO

Vienna, 29 May 2024





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3M 2024 UPDATE

GLOBAL ASSISTANCE

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Please note that rounding differences may occur

IMPROVED MACROECONOMIC OUTLOOK FOR CEE

Eastern Europe recovery remains on track

For most CESEE countries 2024 will be better than 2023

- GDP growth for the EU members in the region is forecasted at average of 2.5%, rising to 3% in 2025 – significantly outperforming the stagnant euro area (0.6%), and growing next year almost twice as fast as the euro area (1.6%)
 - Romania (3.0%) and Croatia (2.9%) are seen to grow particularly strong in 2024, supported by in-flows from EU funds
 - Czech Republic, Poland, Slovakia and Hungary are expected to grow at an average rate of 2.4% this year, rising to 3.0% in 2025
- Inflation in most of VIG markets has slowed significantly on the back of falling food and energy prices, allowing for rapid real wage growth
- Private consumption is driving the growth on the back of rising wages (tight labour markets) and falling inflation

Source: wiiw Spring Forecast Report, April 2024
CESEE – Central, East and Southeast Europe

GDP forecast (real change in % against prev. year)

	2024	2025	2026
Bulgaria	2,0 ↗	2,5	3,0
Czech Republic	1,2 ↘	2,5 ↗	2,7
Estonia	0,4 ↗	3,0 ↘	3,6 ↗
Croatia	2,9 ↗	2,7	3,0
Hungary	1,9 ↘	2,4 ↘	2,9 ↘
Lithuania	1,5	2,2 ↗	2,6 ↗
Latvia	1,6	2,5 ↗	2,7
Poland	3,1 ↗	3,4 ↘	3,3 ↗
Romania	3,0	3,3 ↘	3,8 ↗
Slovenia	2,5 ↘	2,6 ↗	2,6 ↘
Slovakia	1,6	2,2	2,6
Albania	3,6	3,7	3,4
Bosnia-Herzegovina	2,5 ↗	2,9 ↗	3,4 ↗
Montenegro	4,2 ↗	3,7 ↗	3,5 ↗
North Macedonia	2,2	2,6	3,0
Serbia	3,0 ↗	3,3 ↗	3,5 ↗
Kosovo	3,5	3,7	3,6
Türkiye	3,4 ↗	4,0 ↗	4,5 ↗
Belarus	2,0	2,3 ↘	2,5 ↘
Moldova	3,5 ↘	3,5 ↗	4,0 ↗
Ukraine	3,2	4,2 ↗	4,6 ↘

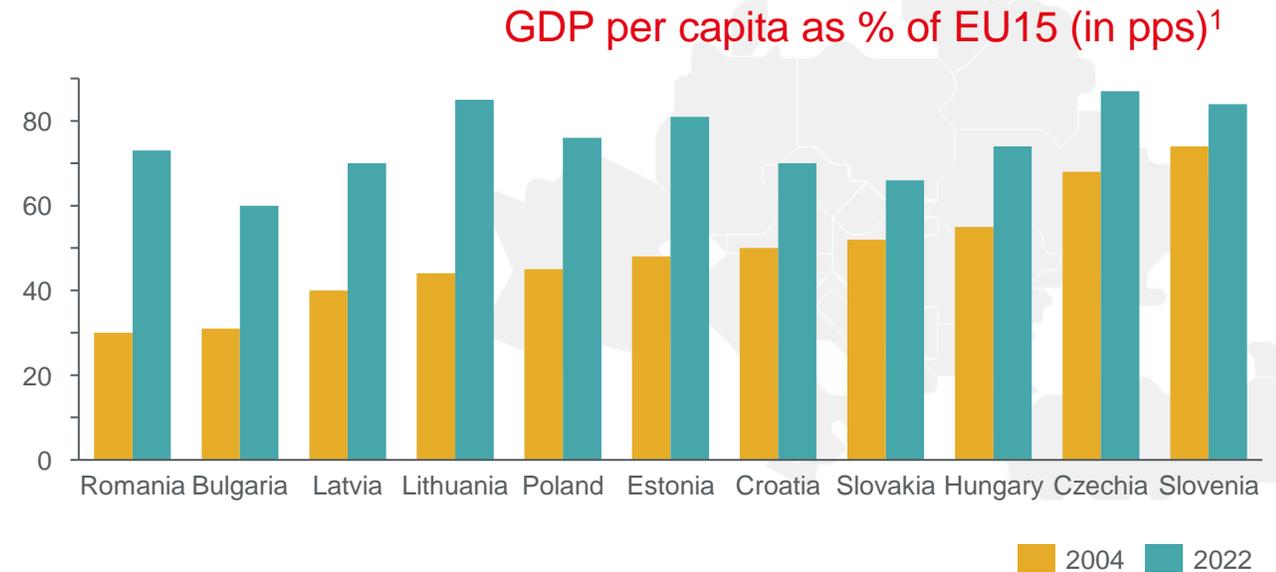
↗↘ change against wiiw Winter Forecast Update, January 2024

20 YEARS OF EU ENLARGEMENT TO THE EAST

VIG markets CZ, EE, HU, LV, LT, PL, SK, SL are becoming EU members as of 1 May 2004

Major developments

- CEE member states of the EU experienced **dynamic development** since EU accession – within 20 years, GDP per capita grew from as low as 30% of Western European levels to over 70%
- CEE is well-positioned to capitalise on the **nearshoring trend** – EU to strengthen EU-centric value chains especially in critical/strategic sectors
- **Digital transformation** is particularly dynamic in the CEE region
- **Green transition** is seen both as an opportunity and a challenge for the CEE region given its current substantial reliance on non-renewable energy
- EU-CEE education spendings increased, creating a **well-educated and price-competitive labour force**; promotion of skill development boosts productivity and improves the position of the EU-CEE markets in the global value chains



Source: wiiw Spring Forecast Report, April 2024

¹ Source: AMECO; wiiw Monthly Report, April 2024

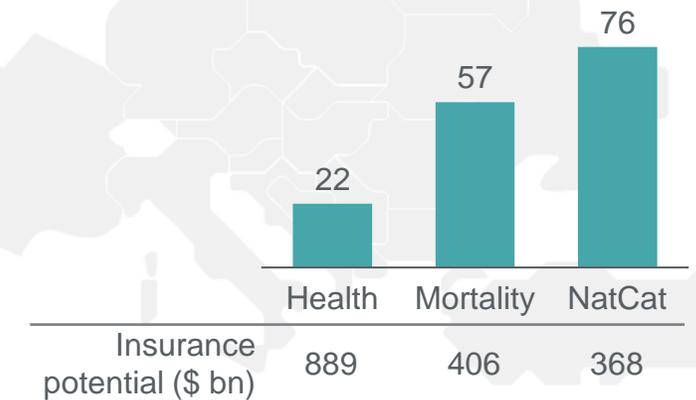
RISK AWARENESS AND RISK LITERACY IN CEE TO BE IMPROVED

VIG defines risk literacy as the ability to make informed and considerate decisions in relation to risks

Risk literacy in CEE according to a representative study not particularly strong

- Around $\frac{2}{3}$ of the population have little to no awareness of the health, work, housing, liability, and cyber risks and believe that the public authorities would intervene
- 7 out of 10 respondents do not believe that the risks are likely to become a reality, despite judging potential loss/damage to be high
- 1 out of 5 has taken no risk-prevention measures at all

The global protection gap (need in % of economic loss)¹



In addition to **GDP growth** and **increased wealth** of the population, improved risk literacy is an important driver for further developing insurance density, reaching **potential future customers** and helping individuals and society to achieve **economic resilience** (closing the protection gap).

Reference: Representative study by Gallup International | Details: group.vig/everyday-risks-international-study

¹ Source: Insurance Resilience Index of Swiss RE, 2022



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PREMIUMS & SOLVENCY OVERVIEW

Strong start into the business year 2024

Gross written premiums (IFRS 17)

€ 4,296.9mn

- Double-digit premium growth of 11%
- 3M 2023: € 3,871.3mn (IFRS 4)

Solvency ratio

262 %

- Q1 2024 including transitionals
- Own funds: € 10,287mn
- SCR: € 3,921mn
- 12M 2023: 269% (incl. transitionals)

Dividend per share

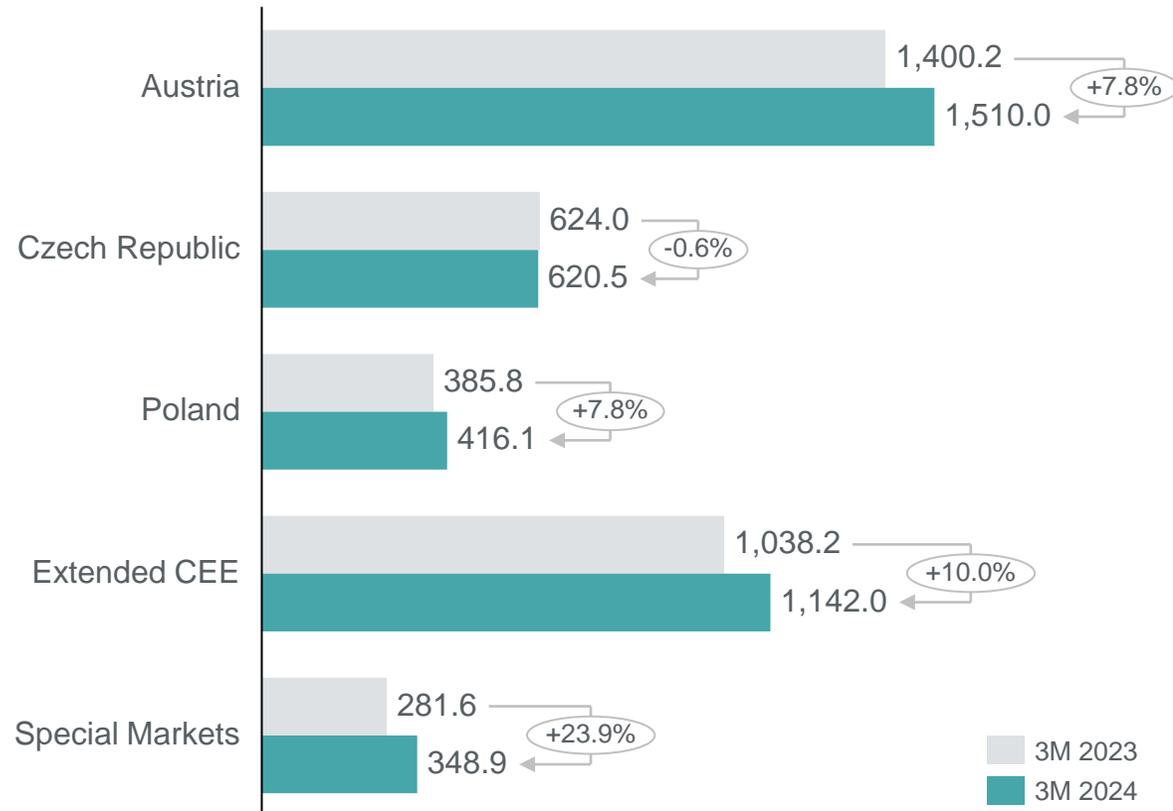
€ 1.40

- Dividend proposal of € 1.40 per share was approved by the Annual General Meeting
- Based on current dividend policy, € 1.40 is the minimum dividend per share for the business year 2024
- Dividend payment day: 29 May 2024



STRONG TOP-LINE DEVELOPMENT IN THE FIRST QUARTER

Gross written premiums (€ mn)



3M 2023 according to IFRS 4

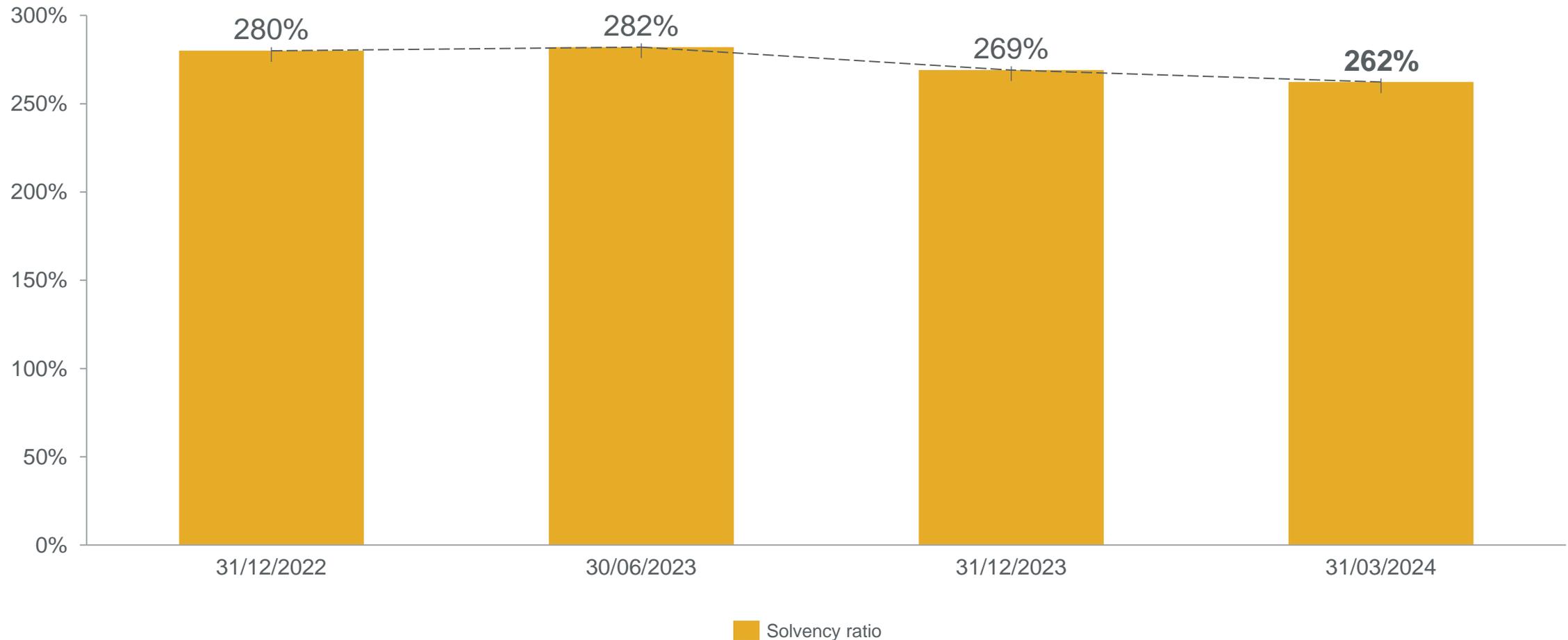
Group Functions € 1,111mn (3M 2023: € 736mn); Consolidation -€ 852mn (3M 2023: -€ 594mn)

- Overall, strong premium growth resulting in total GWP of € 4,296.9mn
- Premium growth in Austria primarily due to the index adjustments in non-life insurance and growth of the new business in health
- In Czech Republic premium decline impacted by FX effects; adjusted for currency, premiums rose by 4%, due to growth in casco and other property business
- Sound premium growth in Poland is mainly attributable to health and other property business
- Premium growth in Extended CEE primarily driven by growth across of all lines of business in Hungary; from Romania in life and non-life business; as well as from non-life business in Slovakia and the Baltics
- Strong premium growth rate in Special Markets almost exclusively driven by motor business and other property business in Türkiye



SOLVENCY RATIO DEVELOPMENT

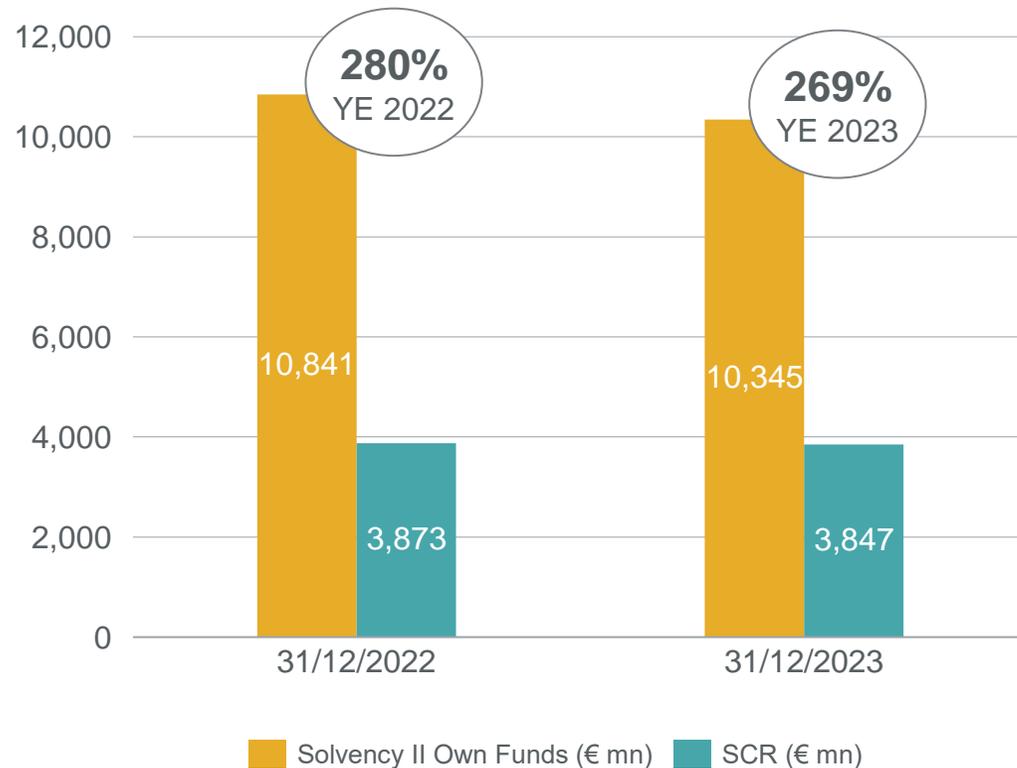
Solvency position (including transitionals) of VIG Group





YE 2023: SOLVENCY RATIO OF VIG GROUP DECREASED TO 269%

Solvency position YE 2023 compared to YE 2022

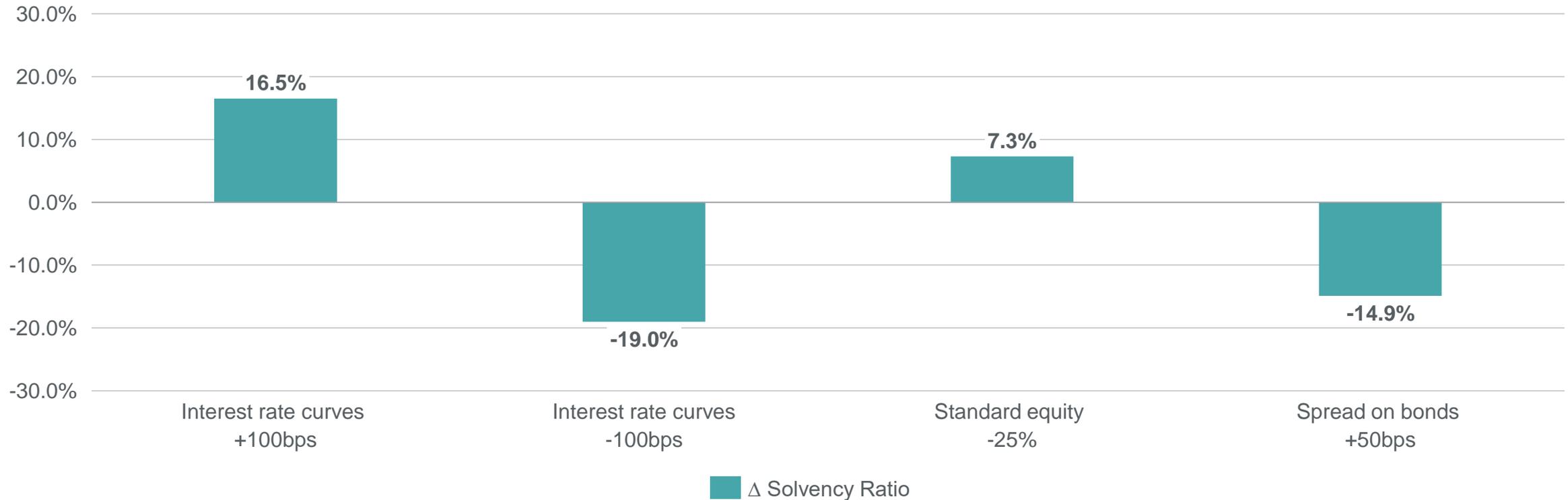


VIG AG (€ mn)	31/12/2022	31/12/2023
Basic solvency capital requirement	4,544	4,417
Market risk	2,711	2,715
Counterparty default risk	376	327
Life underwriting risk	2,156	1,969
Health underwriting risk	600	659
Non-life underwriting risk	1,004	986
Diversification	-2,302	-2,239
Operational risk	380	398
Loss-absorbing capacity of technical provisions	-939	-907
Loss-absorbing capacity of deferred taxes	-401	-378
Capital requirement for other financial sectors	66	98
Capital requirement for non-controlled participations	15	15
Capital requirement for residual undertakings	207	203
Eligible own funds	10,841	10,345
Solvency capital requirement	3,873	3,847
Solvency ratio	280%	269%



YE 2023: SENSITIVITY ANALYSIS

Market sensitivities as of 31/12/2023



Interest rate

Standard equity

Spreads

100 basis points shift of the liquid part of the risk-free curve and convergence to UFR

All equity positions except strategic participations (including equities in investment funds) and adjustment of the symmetric adjustment factor

Increase of implied spreads of all corporate / government bonds (including corporate / government bonds in investment funds)



EXECUTIVE SUMMARY

Solid operative performance of VIG Group companies

VIG on track to achieve targeted outlook for 2024

- Double-digit premium growth for 3M 2024 upholds the positive performance trend of VIG
- VIG is well on track to achieve the targeted profit before taxes within a range of EUR 825 million to EUR 875 million in 2024
- Solvency Ratio at 3M 2024 strong at 262%; even Solvency Ratio of 240% excluding transitionals still above target range
- Mergers in Poland:
 - Necessary approvals for non-life received from Polish authorities; planned mergers of non-life companies expected in early July; approval process for the merger of the three life companies underway;
- As part of the VIG 25 sustainability programme, VIG tightens sustainability rules in asset management and underwriting with an update of its binding declarations “Responsible Investment” and “Responsible Insurance in Corporate Business”
- Annual General Meeting:
 - Dividend proposal of EUR 1.40 per share approved
 - Election of four new members of the Supervisory Board
- Rudolf Ertl elected new Chairman of the Supervisory Board until 30 June 2025; Peter Thirring to take over from 1 July 2025



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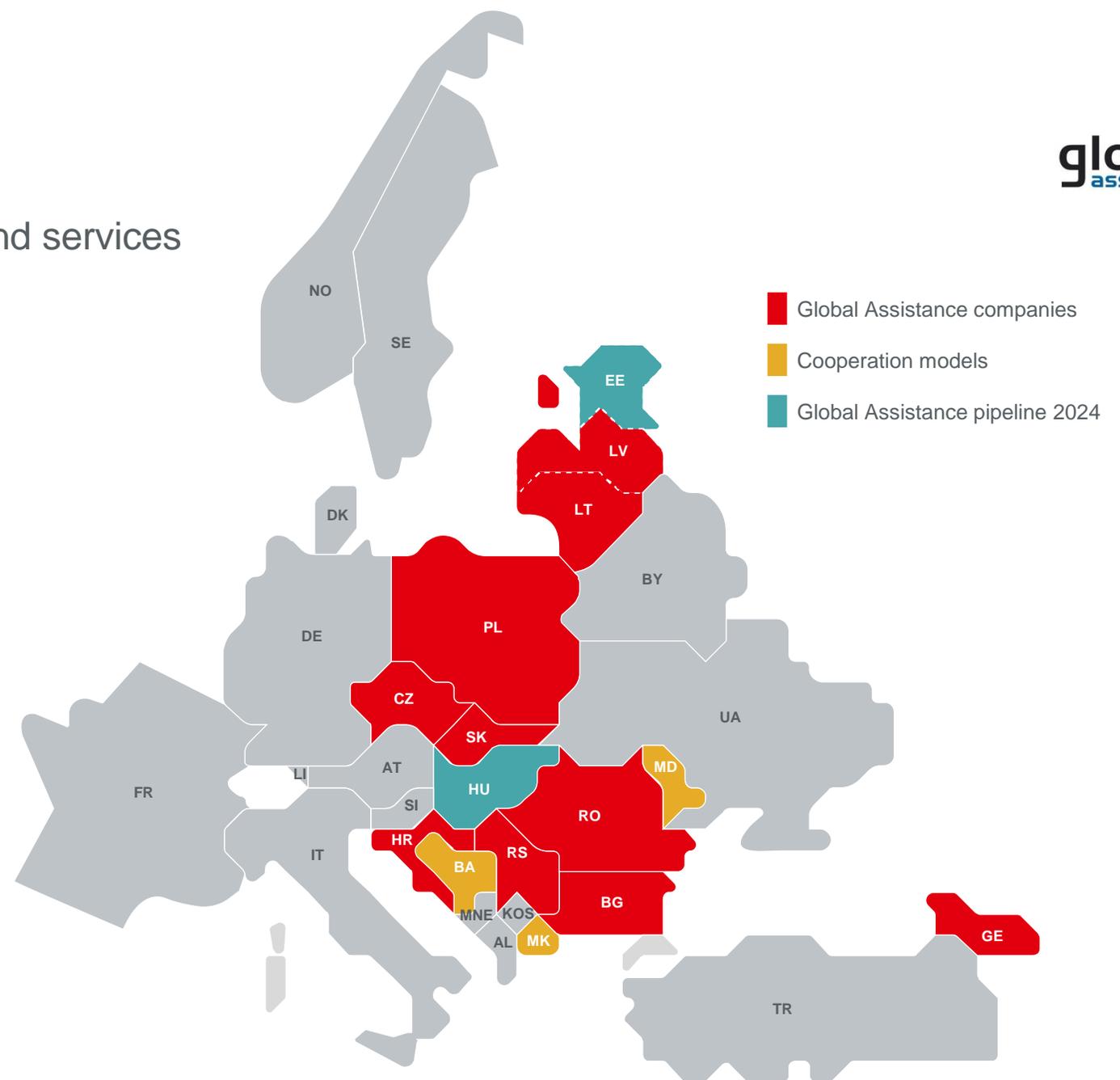
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GLOBAL ASSISTANCE

Continuing to grow in terms of geography and services

Global Assistance in figures

- **10 companies** are active in selected VIG markets, out of which 7 are greenfield operations
- Global Assistance companies employ more than **540 people**
- More than **765,000 cases** per year are being settled
- Return on investment of over **20%**
- In 2024 Global Assistance services to be expanded into overall **15 countries**
 - Pilot project in Moldova out of Romania already started at the beginning of 2024
 - Projects in Estonia and Hungary are in the pipeline for 2024



ASSISTANCE STRATEGY FRAMEWORK

Strong community focusing on customer satisfaction and increased profitability services



- **Preferred partnership**
- Co-creating more and **better services** for customers
- **Strengthening VIG brands** through enhanced customer experience
- Increasing customer touchpoints and creating opportunities for **cross- and up-selling**
- Improving the claims process

- **Economies of scale** leading to improved pricing
- Additional source of **income**
- **Know-how** transfer
- Additional non-VIG customer contact broadening the base for cross-selling

- Further **sales diversification** of multi-channel approach
- **Enhancing customer satisfaction** by offering more **flexible** and **personalised** purchasing options
- Increasing **visibility** and **attractiveness** of offer for gaining new customers



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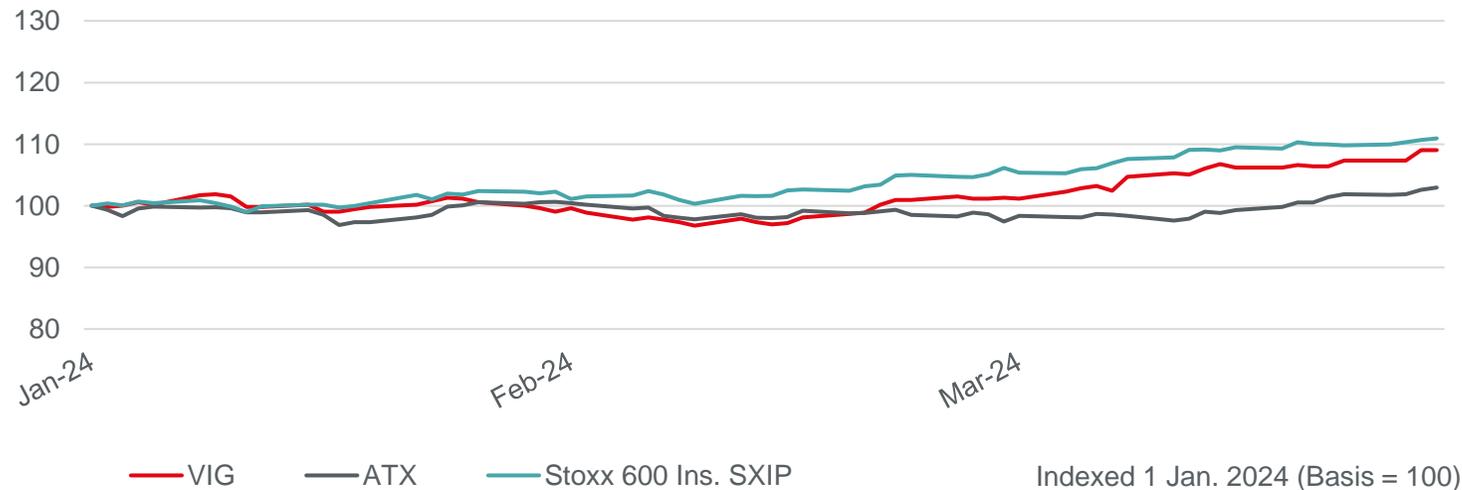
VIG SHARE (I)

Number of common shares: 128,000,000 / ISIN: AT0000908504

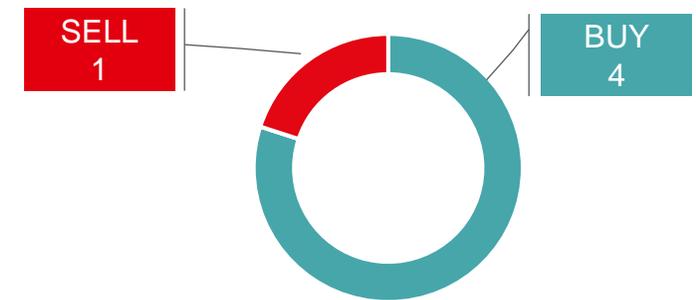
General information

Listings	Ticker	Rating	Major Indices
Vienna	▪ Stock Exchanges: VIG	Standard & Poor's:	ATX
Prague	▪ Bloomberg: VIG AV / VIG CP / VIG XH	A+, stable outlook	ATX Prime
Budapest	▪ Reuters: VIGR.VI / VIGR.PR / VIGR.H		PX

VIG compared to ATX and Stoxx Europe 600 Ins.



Analyst recommendations (as of May 2024)



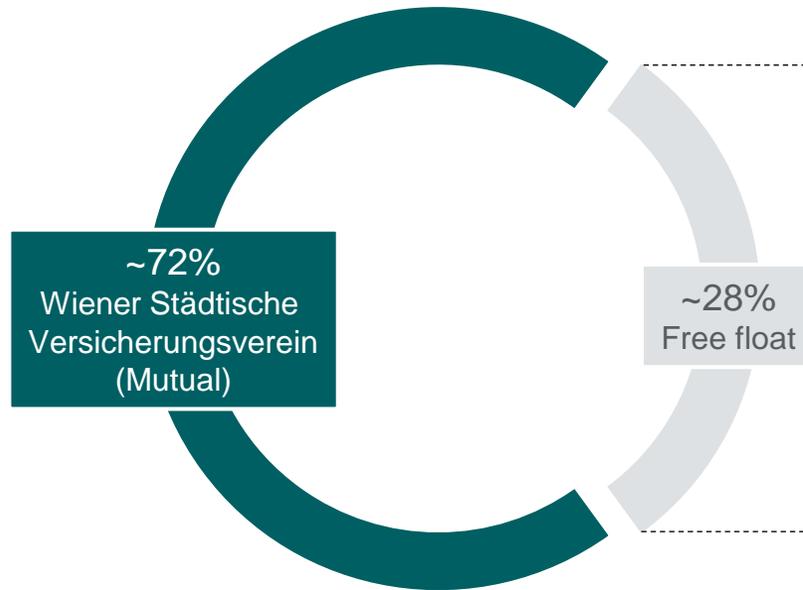
Share price development 3M 2024

High	EUR	28.90
Low	EUR	25.65
Price as of Mar.	EUR	28.90
Market cap.	EUR	3.70bn
Share performance (excl. dividends)	%	+9.1

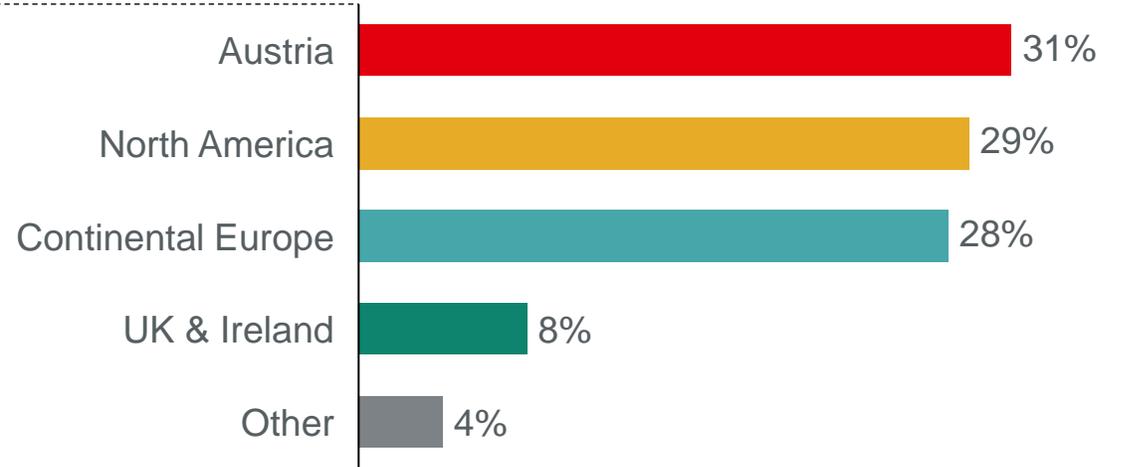


VIG SHARE (II)

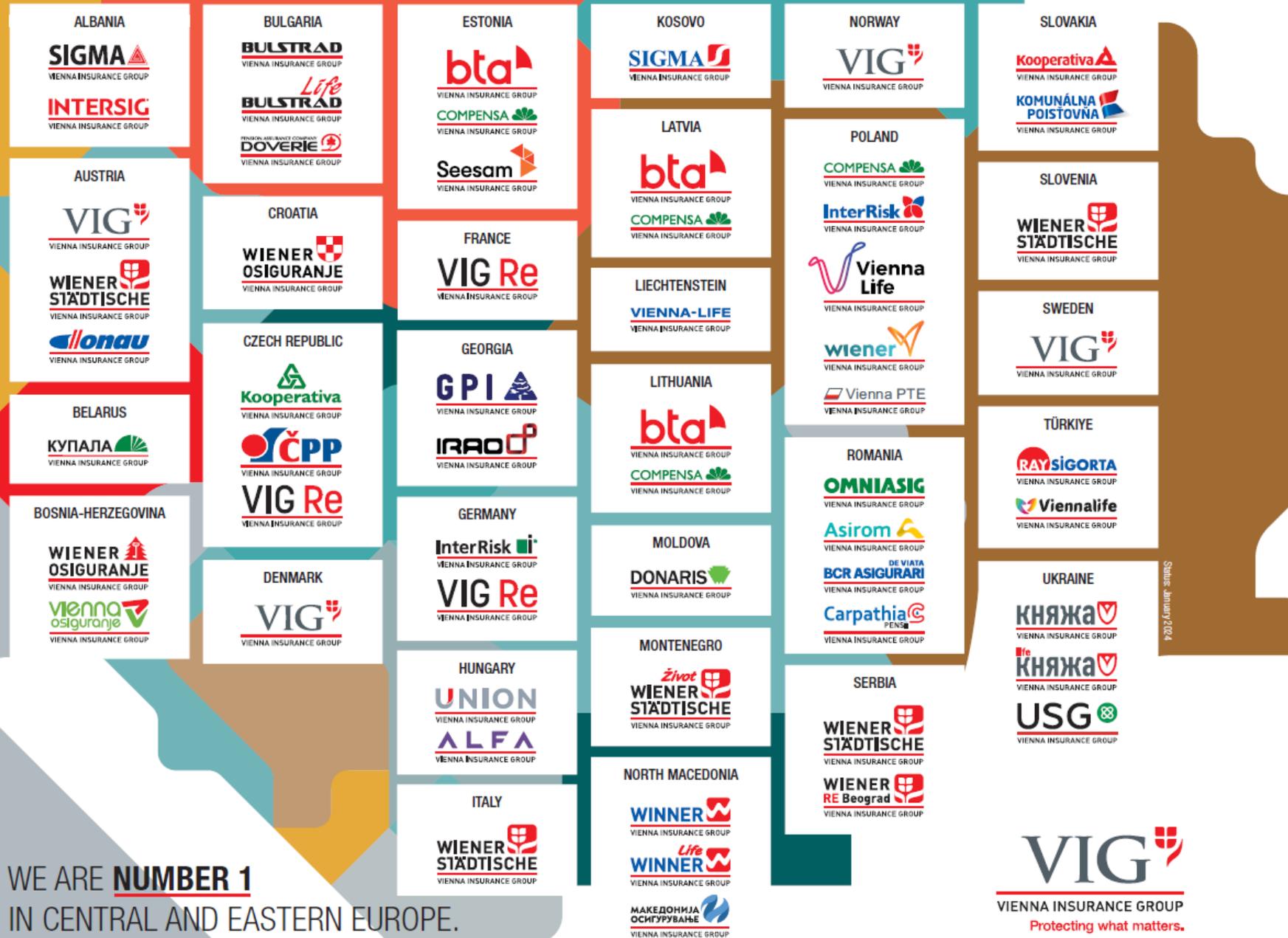
Shareholder structure



Free float split by region¹



¹ Split of identified shares, May 2023 (Source: S&P Global)



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CONTACT DETAILS / FINANCIAL CALENDAR

Investor Relations / investor.relations@vig.com / www.group.vig

Nina Higatzberger-Schwarz

Tel. +43 50 390-21920

nina.higatzberger@vig.com

Katarzyna Bizon

Tel. +43 50 390-20071

katarzyna.bizon@vig.com

Petra Haubner

Tel. +43 50 390-20295

petra.haubner@vig.com

Sylvia Hollerer

Tel. +43 50 390-21919

sylvia.hollerer@vig.com

Lena Paula Griesser

Tel. +43 50 390-22126

lena.paula.griesser@vig.com

Sylvia Machherndl

Tel. +43 50 390-21151

sylvia.machherndl@vig.com

Financial calendar 2024*

Date	Event
12 Mar. 2024	Preliminary results for the financial year 2023
24 Apr. 2024	Results, Annual Report and Sustainability Report for the year 2023
14 May 2024	Record date Annual General Meeting
24 May 2024	Annual General Meeting
27 May 2024	Ex-dividend day
28 May 2024	Record date dividend
29 May 2024	Dividend payment day
29 May 2024	Update first quarter 2024
28 Aug. 2024	Results for the first half-year 2024
26 Nov. 2024	Update first three quarters 2024

* Preliminary planning



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