

# 2021 PRELIMINARY RESULTS PRESENTATION

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Vienna, 8 March 2022





## **HIGHLIGHTS**

FINANCIALS & INVESTMENTS

LIFE & HEALTH EMBEDDED VALUE

SUMMARY 2021 AND OUTLOOK 2022

**APPENDIX 1: SEGMENTS** 

**APPENDIX 2: FINANCIALS** 

Please note: All information for the financial year 2021 is based on preliminary data; Rounding differences may occur.



## **RESULTS HIGHLIGHTS**

Key figures exceeded initial expectations for 2021

#### Gross written premiums

€ 11.0bn (+5.5%)

 Strongest contribution by segment coming from Extended CEE (+€246.3mn), Group Functions (+€228.5mn) and the Czech Republic (+€132.5mn)

#### Solvency Ratio

~250%

 First estimation for full year 2021 incl. transitionals

#### Profit before taxes

€ 511.3mn (+47.8%)

- PBT 2020 included goodwill impairments of €118.1mn
- Business operating result of €512.0mn up
   5.1% driven by improved combined ratio

## Operating Return on Equity

10.9%

 New key figure for operational performance and value creation

#### **Combined Ratio**

94.2% (-0.9%p)

- Claims ratio improved to 61.5% (62.8%)
- Cost ratio slightly up to 32.7% (32.2%)

## Earnings per share

**€2.94** (+62.3%)

Net profit of €375.7mn (+€144.2mn)



## DIVIDEND PROPOSAL OF €1.25 PER SHARE

In line with dividend policy

	2021	2020	2019	2018
Earnings per share	€2.94	€1.81	€2.59	€2.04
Dividend per share	€1.25 <sup>*</sup>	€0.75	€1.15	€1.00
Pay out ratio	42.6%	41.5%	44.4%	47.6%
Dividend yield	<b>5.0</b> %*	3.6%	4.5%	4.9%

#### **DIVIDEND POLICY**

Payout Ratio in a range of 30 – 50% of Group profits after taxes and non-controlling interests

Dividend per share remains to be aligned with Group performance

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<sup>\*</sup> Management proposal; subject to approval of the Annual General Meeting

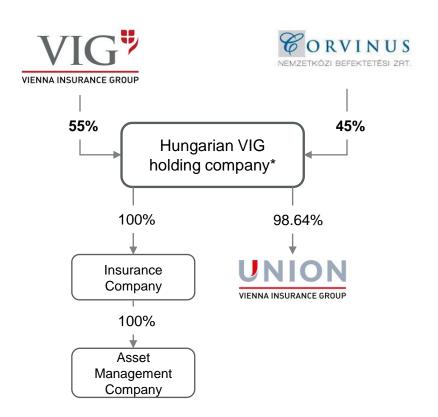


## POSITIVE OUTCOME OF CONSTRUCTIVE TALKS WITH HUNGARY

Agreement signed on 21 February 2022

- VIG retains a controlling majority interest of 55% for full consolidation and keeps the operational management of the Hungarian business
- Hungarian VIG holding company (VIG Magyarország Befektetési Zrt.) set up as central steering unit
- VIG group company UNION will be transferred to the Hungarian VIG holding company
- Corvinus acquires subject to closing of Aegon CEE a non-controlling minority interest of 45% for €350mn in each of the three holding companies (Hungarian VIG holding company, Aegon Hungary Holding B.V. I and Aegon Hungary Holding B. V. II)
- In a next step the two Aegon holding entities shall be merged into the Hungarian VIG holding company
- Governance structure determined in separate shareholder agreement (granting of nomination, information and codetermination rights)

#### Targeted structure after completion of planned mergers



<sup>\*</sup> Aegon Hungary Holding B.V. I and B. V. II merged into Hungarian VIG holding company

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## HIGHLIGHTS

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## **NEW SEGMENTATION AS OF YEAR-END 2021**

## Group Steering unchanged according to countries

- VIG divides its region into 20 CEE markets and 10 special markets, of which 4 countries are also shown in the reportable segment Special Markets
- Changed consideration of consolidation effects impact combined ratios within one segment, overall combined ratio unchanged
- CEE markets Austria, Czech Republic and Poland remain displayed separately
- The residual CEE markets are summarised in the segment named Extended CEE
- Central Functions remain unchanged, only the name is amended to Group Functions

Old: 12 Segments	New: 6 Segments
Austria	Austria
Czech Republic	Czech Republic
Slovakia	Poland
Poland	Extended CEE
Romania	Albania incl. Kosovo, Baltic states, Bosnia & Herzegovina, Bulgaria, Croatia,
Baltic states	Moldova, North Macedonia, Romania, Serbia, Slovakia, Ukraine, Hungary
Hungary	Special Markets
Bulgaria	·
Turkey/Georgia	Germany, Georgia, Liechtenstein, Turkey
Remaining CEE	Group Functions*
Other Markets	
Central Functions*	

<sup>\*</sup> VIG Holding, VIG Re, Wiener Re, VIG Fund, corporate IT service providers and intermediate holding companies



## FAVOURABLE PREMIUM AND DOUBLE-DIGIT PROFIT GROWTH

#### 2021 Income statement

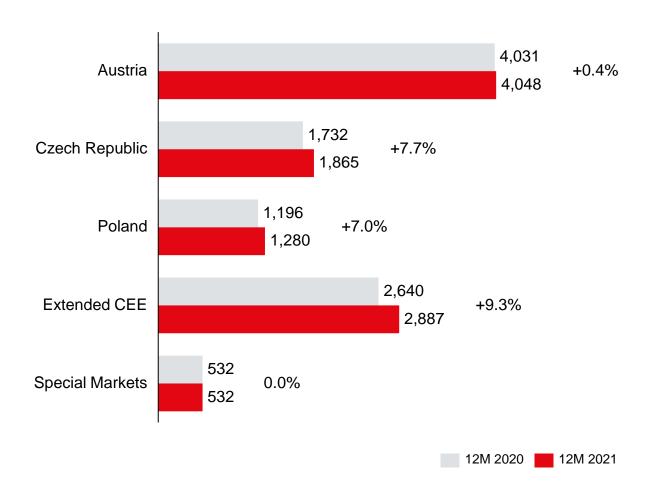
€mn	2021	2020	+/- %
Gross premiums written	11,002.6	10,428.5	5.5
Net earned premiums	9,705.6	9,336.6	4.0
Financial result excl. result from shares in at equity			
consolidated companies	607.0	624.8	-2.8
Result from shares in at equity consolidated companies	24.9	-28.5	n.a.
Other income	165.8	145.7	13.8
Expenses for claims/benefits	-7,136.6	-7,030.6	1.5
Acquisition and admin. expenses	-2,536.8	-2,328.5	8.9
Other expenses	-317.9	-232.2	36.9
Business operating result	512.0	487.3	5.1
Adjustments	-0.7	-141.4	-99.5
Result before taxes	<u>511.3</u>	345.9	47.8
Taxes	-123.3	-103.2	19.5
Result of the period	388.0	242.7	<u>59.9</u>
Non-controlling interests in the result for the period	-12.3	-11.2	9.9
Result of the period after taxes and non-controlling			
interests	375.7	231.5	62.3

- Solid premium growth in all segments and lines of business except life single premium
- Strong development in result from shares in at equity consolidated companies; comparative period impacted by negative COVID-19 related effects in 2020 among others
- Other expenses up due mainly due to adverse FX effects and provisions for digitalisation initiatives in CZ
- Adjustments in 2020 include goodwill impairments in Bulgaria, Croatia and Georgia and impairments of insurance portfolios and brands
- Improved combined ratio and strong development in result from shares in at equity consolidated companies support profit growth
- Tax ratio of 24.1% (2020: 29.8%); prior year was impacted by non-tax-deductible goodwill impairments



## STRONGER THAN EXPECTED TOP-LINE GROWTH LEADS TO GWP OF €11BN

Gross written premiums (€mn; y-o-y change)



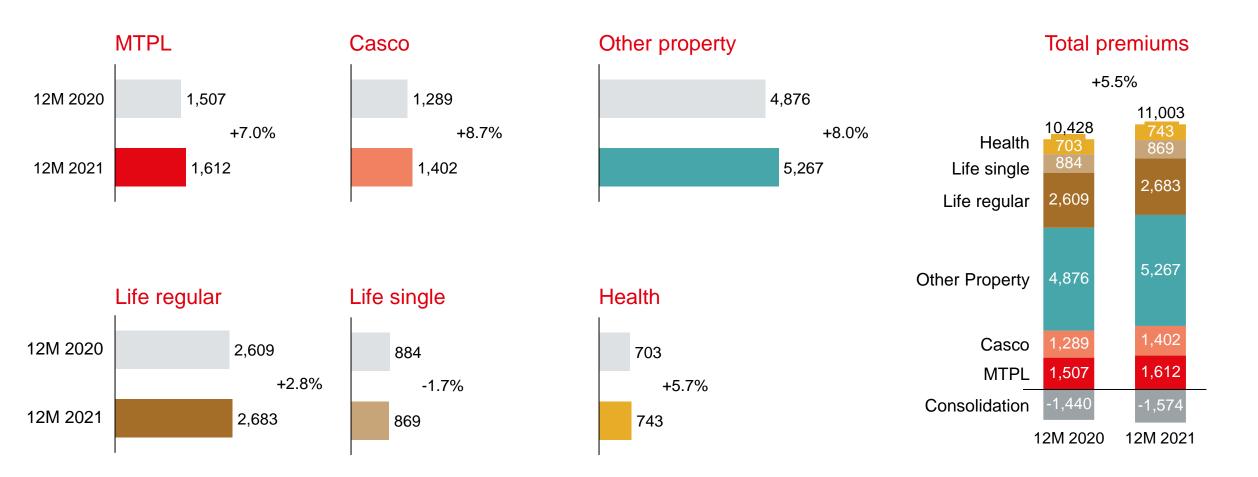
- Top line up by €574.1mn (+5.5%) to €11.0bn supported by growth in all segments
- Stable development in Austria (+€17.7mn) and Special Markets (+€0.04mn)
- Strong premium development in the Czech Republic (+€132.5mn) coming from all lines of business except life single premium
- Premium increase of €83.6mn in Poland coming from all lines of business except life regular premium
- Main growth drivers in the segment Extended CEE were Romania (+€84.7mn), the Baltic states, (+€44.8mn), Hungary (+€38.8mn) and Croatia (+€30.1mn)
- Premium increase of €228.5mn in Group Functions mainly coming from other property (+€222.1mn)

Group Functions €1,965mn (2020: €1,737mn) +13.2%; Consolidation -€1,574mn (2020: -€1,440mn) +9.3% (2020: -€1,440mn)



## INCREASES IN ALL LINES OF BUSINESS EXCEPT LIFE SINGLE PREMIUM

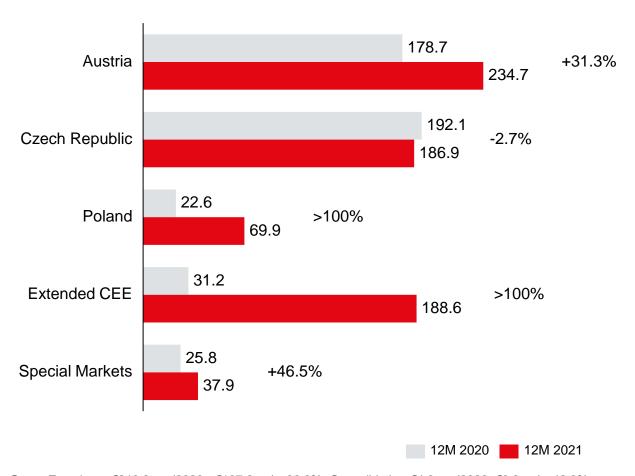
Gross written premiums by lines of business (€mn; y-o-y change); incl. Group Functions





## GROUP RESULT BEFORE TAXES OF €511.3MN UP BY 47.8%

Result before taxes (€mn; y-o-y change)



Group Functions -€210.8mn (2020: -€107.6mn) +96.0%; Consolidation €4.3mn (2020: €3.0mn) +42.3%

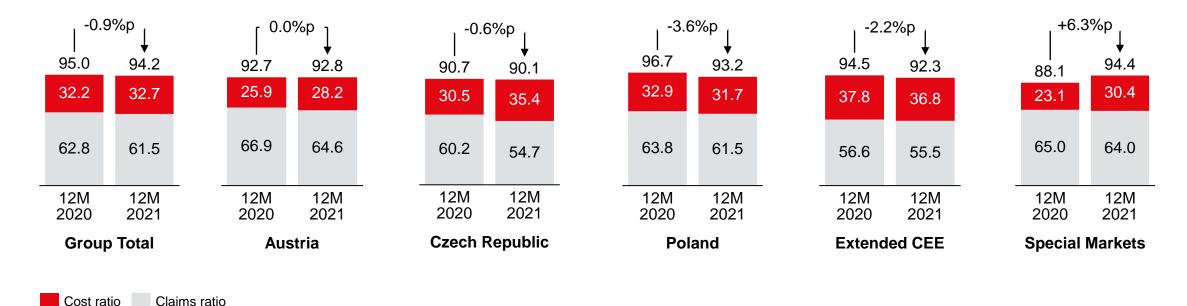
- AT: result before taxes up (+€56.0mn) due to increased financial result and driven by growth in P&C and life business
- CZ: result before taxes impacted by acquisition costs due to increased new business in life and provisions for digitalisation initiatives
- PL: comparative period included impairment of insurance portfolios; business operating result up by €32.3mn mainly due to improved combined ratio
- Extended CEE: comparative period included goodwill impairments in Bulgaria and Croatia and impairments of insurance portfolios and brands; business operating result up by 30.6% based on very good combined ratio development
- Special Markets: comparative period included goodwill impairments in Georgia; business operating result slightly decreased by 1.3% due to deteriorated combined ratio



## **COMBINED RATIO P&C AT 94.2%**

Overview Group and segments (y-o-y development net, %)

- Strong combined ratio improvement despite exceptional gross weather related claims of ~€620mn in 2021
- Comprehensive reinsurance program limits NatCat (net) impact to ~€90mn in 2021 (2020: ~€20mn)
- Better claims experience, especially in the segments Czech Republic, Poland and Extended CEE
- Higher claims frequency led to an increased combined ratio in the segment Special Markets (driven by Turkey)





## FINANCIAL RESULT

Strong result from shares in at equity consolidated companies

in EUR '000	2021	2020	+/- %
Current income	914,966	953,928	-4.1
Income from appreciations	16,174	20,706	-21.9
Income from disposal of investments	111,184	174,733	-36.4
Other income	117,196	114,423	2.4
Total Income	1,159,520	1,263,789	8.3
Depreciation of investments	-104,283	-150,060	-30.5
thereof impairment of investments	-25,012	-72,196	-65.4
Exchange rate changes	-7,074	-22,655	-68.8
Losses from disposal of investments	-35,732	-42,354	-15.6
Interest expenses	-102,551	-95,058	7.9
Other expenses	-302,863	-328,872	-7.9
Total Expenses	-552,503	-638,998	-13.5
Financial Result (excl. at equity)	607,018	624,791	-2.8
Result from shares in at equity consolidated			
companies	24,872	-28,510	n.a.

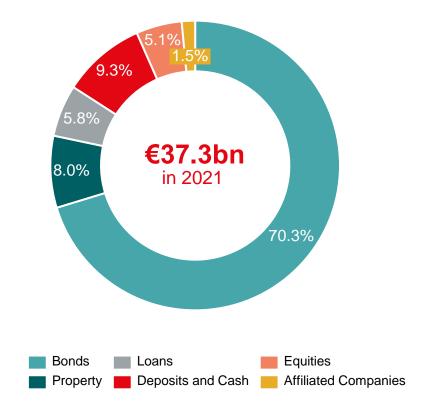
- Decline in income from the disposal of investments (-€63.5mn) due to higher realised gains on bonds and loans especially in Q2 2020
- Less depreciation of investments (-€45.8mn) compared to 2020 based on a more stable capital markets development
- Decreased exchange rate changes and other expenses help to offset lower current income
- Result from shares in at equity consolidated companies after negative COVID-19 related effects in 2020 now back at pre-crisis level



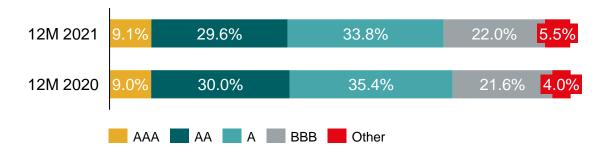
## INVESTMENT SPLIT AND BOND PORTFOLIO OVERVIEW

Stable portfolio mix

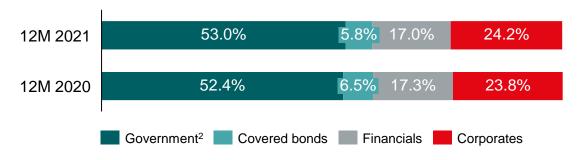
### Investment split



### Bond portfolio by rating<sup>1</sup>



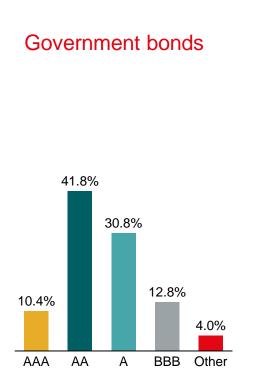
## Bond portfolio by issuer

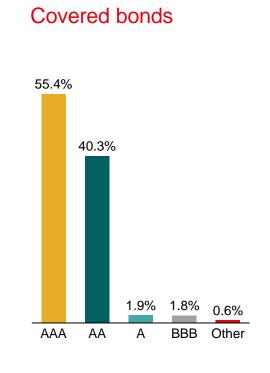


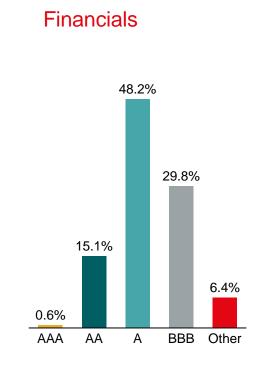
<sup>&</sup>lt;sup>1</sup> Based on second-best rating <sup>2</sup> Government bonds also include bonds issued by supranational organisations, government agencies, federal or constituent states and municipalities

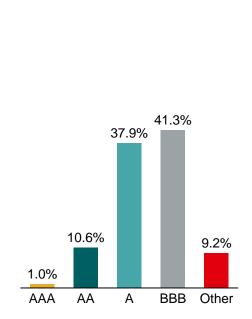


## **BOND PORTFOLIO RATING DISTRIBUTION 2021**









Corporates



## **UKRAINE & RUSSIA EXPOSURE**

Unpredictable financial result due to expected high volatility on capital markets

#### Russia

No operations

#### **Ukraine**

- 3 insurance companies: non-life companies (Kniazha, UIG) and life insurance company (Kniazha Life)
- Employees: 1400
- Premiums: ~€100mn
- Average profit in last 4 years: ~€10mn
- No goodwill
- Net Asset Value: ~€55mn

#### **Investments**

- Investment exposure Ukraine and Russia together: ~€270mn; this amounts to ~0.7% of total assets of VIG
  - Russia: ~€210mn of which ~€44mn are government bonds and ~€113mn are corporate bonds
  - Ukraine: ~€60mn of which ~€41mn are government bonds, no corporate bonds
- Valuation losses of bonds affect equity via OCI; long-term changes (impairments) impact the P&L

#### Second-order effects not yet foreseeable



## HIGHLIGHTS

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## LIFE & HEALTH EMBEDDED VALUE

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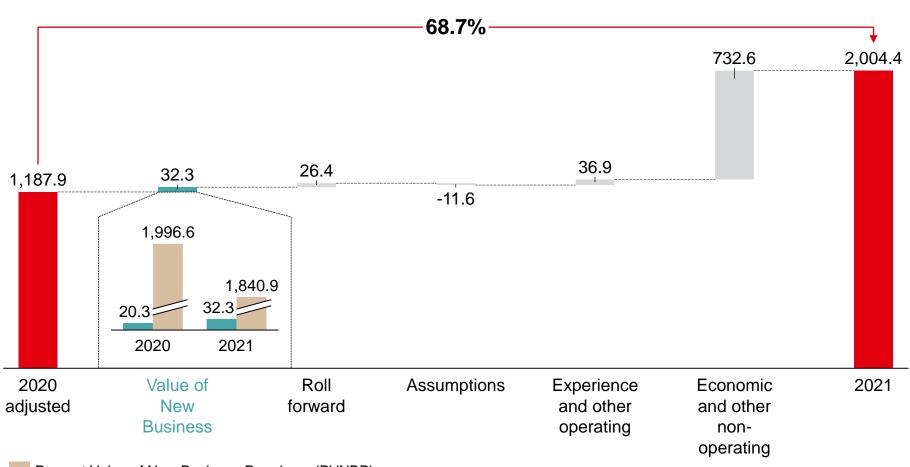
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## LIFE & HEALTH EMBEDDED VALUE AUSTRIA / GERMANY

in €mn



- New Business Margin (PVNBP-Ratio) increased to 1.75% in 2021 (2020: 1.00%)
- Significant positive impact of the economic environment
- Includes profitable long-termhealth business

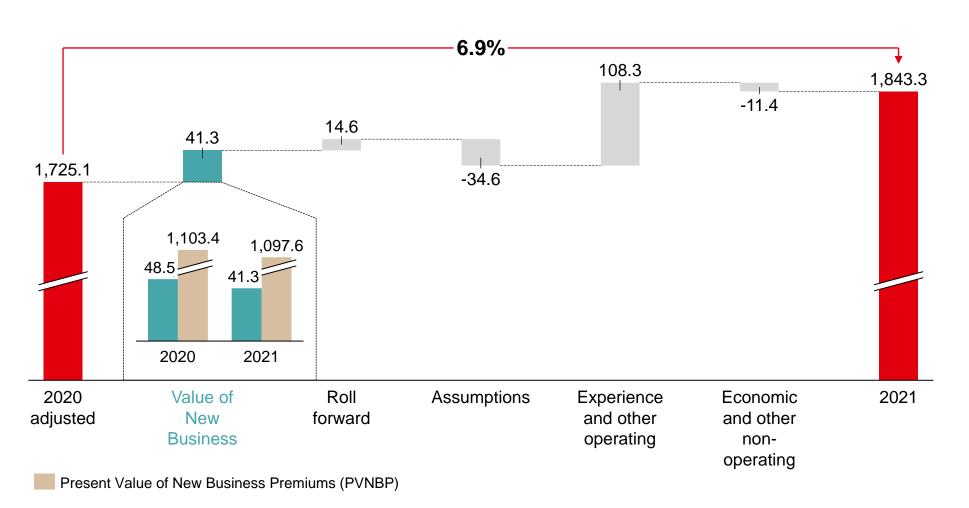
Present Value of New Business Premiums (PVNBP)

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## LIFE & HEALTH EMBEDDED VALUE CEE

in €mn



- New Business Margin (PVNBP-Ratio) at 3.8% in 2021 (2020: 4.4%)
- Important contribution of new business written in 2021
- Positive experience variance includes renewals (due to Solvency II compliant treatment of contract boundaries)
- Non-material impact of the economic environment
- €118.2mn Return on Embedded Value

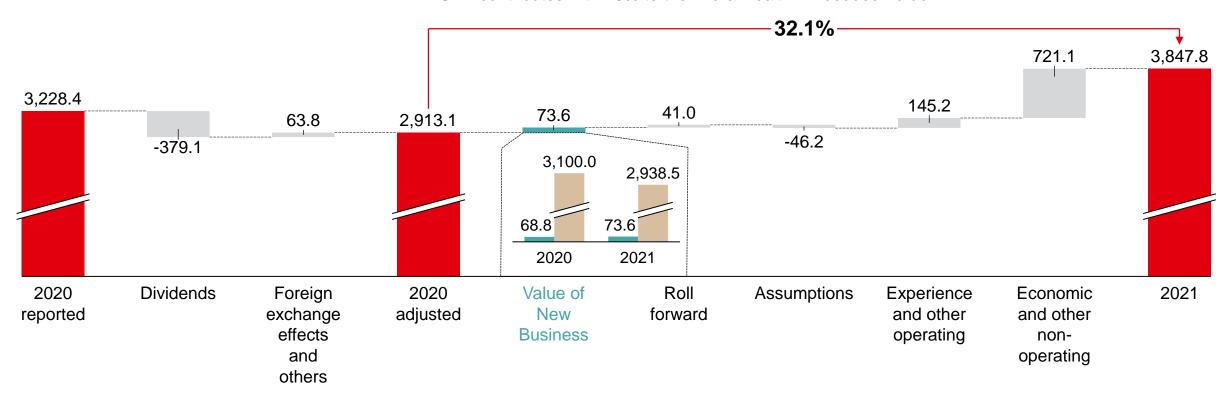
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## LIFE & HEALTH EMBEDDED VALUE TOTAL

in €mn

- New Business Margin (PVNBP-Ratio) increased to 2.5% in 2021 (2020: 2.2%)
- CEE contributes with 48% to the Life & Health Embedded Value



Present Value of New Business Premiums (PVNBP)

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## **EXECUTIVE SUMMARY FOR 2021**

Strong operational development allows for increased dividend of €1.25

#### **Excellent operational business performance**

- Local entrepreneurship and broad diversification in products and markets support resilient business model and lead to improved key figures
- GWP volume exceeded €11bn threshold, increased business operating result by €24.7mn and very good combined ratio of 94.2%

#### VIG 25 strategy programme established

#### Issuance of a €500mn senior sustainability bond

 Latest investments of VIG Fund in 3 office buildings in the city center of Warsaw with a volume of €54mn are "Green buildings" according to VIG Sustainability Bond Framework

#### Signatory of UN Global Compact since March 2021

#### VIG climate change strategy

- Binding policy for all group companies foresees an exit/reduction scenario in investment and underwriting for the coal industry
- Coal risks in corporate and large customer business reduced by more than 70% in 2021 compared to 2019
- Increased green bond investments: 2021 €436mn (2020: €238mn)



## **OUTLOOK 2022**

- Further development in financial year 2022 affected by geopolitical and economic uncertainties
  - Impact of war in Ukraine and consequences unclear
  - Risks due to ongoing pandemic, inflation, high raw material prices, supply chain issues and shortages of resources
  - Increased volatility on capital markets



For 2022 VIG aims for a positive operating performance subject to the mentioned items and taking into account that VIG has managed the current challenges in the operating insurance business very well up to this point.

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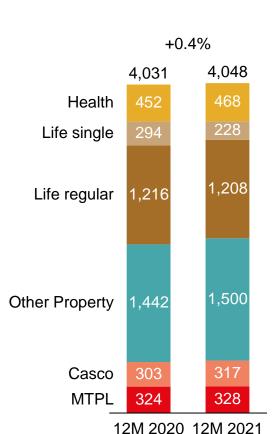
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## **AUSTRIA**

Positive developments in P&C and life with double-digit profit growth rates

## GWP development (€mn)



#### P&L

€mn	2021	2020	+/- %
Gross premiums written	4,048.4	4,030.7	0.4
Net earned premiums	3,242.5	3,275.6	-1.0
Financial result excl. result from shares in at equity consolidated			
companies	580.1	536.4	8.2
Result from shares in at equity			
consolidated companies	23.1	-31.0	n.a.
Other income	27.7	18.0	54.3
Expenses for claims/benefits	-2,919.3	-2,958.4	-1.3
Acquisition and admin. expenses	-691.8	-636.0	8.8
Other expenses	-27.7	-25.9	7.0
Business operating result	234.7	178.7	31.3
Adjustments	0.0	0.0	n.a.
Result before taxes	234.7	178.7	31.3
Taxes	-76.0	-19.0	>100
Result of the period	158.6	159.7	-0.7

#### Comments

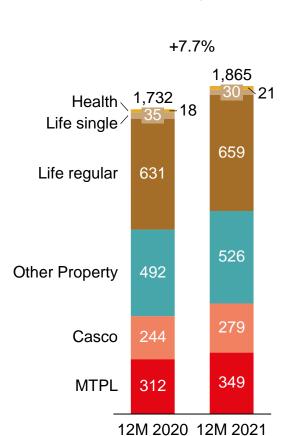
- Strong premium growth in other property (+€57.4mn) and health (+€16.0mn) offset premium decrease in life business
- Financial result including result from shares in at equity consolidated companies up by €97.8mn; comparative period impacted by negative COVID-19 related effects in 2020 among others
- Result before taxes increased (+€56.0mn) mainly due to the better financial result
- CoR of 92.8% stable (2020: 92.7%)



## **CZECH REPUBLIC**

Favourable development in P&C supported by improved claims ratio

## GWP development (€mn)



#### P&L

€mn	2021	2020	+/- %
Gross premiums written	1,864.9	1,732.4	7.7
Net earned premiums	1,399.8	1,295.5	8.0
Financial result excl. result from			
shares in at equity consolidated			
companies	71.0	64.8	9.5
Result from shares in at equity			
consolidated companies	1.1	0.8	37.0
Other income	30.3	28.8	5.2
Expenses for claims/benefits	-828.8	-824.5	0.5
Acquisition and admin. expenses	-428.3	-343.7	24.6
Other expenses	-58.3	-29.7	96.2
Business operating result	186.9	192.1	-2.7
Adjustments	0.0	0.0	n.a.
Result before taxes	186.9	192.1	-2.7
Taxes	-37.8	-39.9	-5.2
Result of the period	149.1	152.2	-2.0

#### Comments

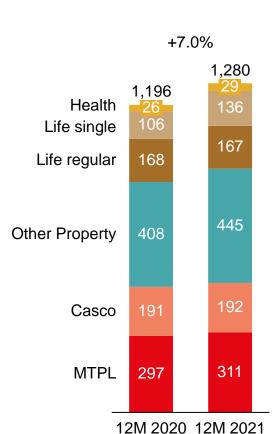
- Strong premium growth of €132.5mn coming from all lines of business except life single premium business
- Result before taxes slightly decreased (-€5.2mn) based on higher acquisition costs due to increased new business in life and increased expenses due to provisions for digitalisation initiatives
- Excellent CoR of 90.1% supported by improved claims ratio (2020: 90.7%)



## **POLAND**

Very strong results in P&C and life lead to increase of €32.3mn in business operating result

## GWP development (€mn)



#### P&L

€mn	2021	2020	+/- %
Gross premiums written	1,279.8	1,196.2	7.0
Net earned premiums	983.0	926.6	6.1
Financial result excl. result from			
shares in at equity consolidated			
companies	23.9	36.1	-33.7
Result from shares in at equity			
consolidated companies	0.0	0.0	n.a
Other income	9.6	7.2	32.3
Expenses for claims/benefits	-671.2	-670.0	0.2
Acquisition and admin. expenses	-241.1	-224.3	7.5
Other expenses	-33.7	-37.4	-10.0
Business operating result	70.5	38.2	84.6
Adjustments	-0.7	-15.7	-95.6
Result before taxes	69.9	22.6	>100
Taxes	-10.5	-11.5	-8.8
Result of the period	59.4	11.0	>100

#### Comments

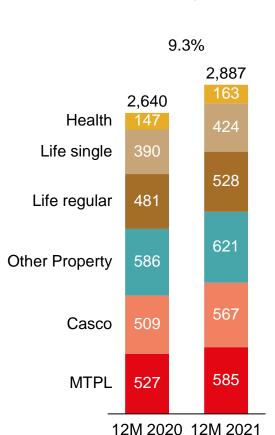
- Premium growth of €83.6mn coming from all lines of business except life regular premium business
- Financial result down €12.2mn due to higher realised gains from the disposal of bonds in comparative period
- Adjustments in 2020 include impairment of insurance portfolios
- Double-digit increase of €32.3mn in the business operating result mainly due to improved combined ratio
- Very good combined ratio of 93.2% (2020: 96.7%) due to better claims experience



## **EXTENDED CEE**

## Strong development in P&C supported by improved claims ratio

## GWP development (€mn)



#### P&L

€mn	2021	2020	+/- %
Gross premiums written	2,886.7	2,640.4	9.3
Net earned premiums	2,200.7	2,054.1	7.1
Financial result excl. result from shares in at equity consolidated	<u> </u>		
companies	130.1	127.9	1.7
Result from shares in at equity consolidated companies	0.0	0.0	n.a
Other income	53.4	43.2	23.8
Expenses for claims/benefits	-1,504.9	-1,430.4	5.2
Acquisition and admin. expenses	-572.5	-536.6	6.7
Other expenses	-118.1	-113.7	3.9
Business operating result	188.6	144.4	30.6
Adjustments	0.0	-113.2	n.a
Result before taxes	188.6	31.2	>100
Taxes	-32.0	-34.1	-6.3
Result of the period	156.6	-2.9	n.a

#### Comments

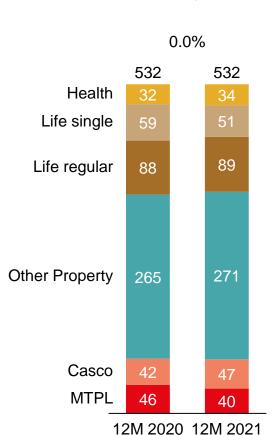
- Extended CEE include Albania incl. Kosovo, Baltic states, Bosnia & Herzegovina, Bulgaria, Croatia, Moldova, North Macedonia, Romania, Serbia, Slovakia, Ukraine, Hungary
- Premium growth of €246.3mn coming from all lines of business; main driver country wise were Romania (+€84.7mn), the Baltic states (+€44.8mn) and Hungary (+€38.8mn)
- Adjustments in 2020 include goodwill impairments of €104.8mn in Bulgaria and Croatia and impairments of insurance portfolios and brands
- Double-digit increase of €44.2mn in the business operating result mainly due to improved combined ratio of 92.3% (2020: 94.5%)



## **SPECIAL MARKETS**

## Stable developments in P&C and life business

## GWP development (€mn)



#### P&L

€mn	2021	2020	+/- %
Gross premiums written	531.7	531.6	0.0
Net earned premiums	325.9	343.9	-5.2
Financial result excl. result from shares in at equity consolidated			
companies	35.6	25.6	39.4
Result from shares in at equity consolidated companies	0.0	0.0	n.a
Other income	29.7	15.0	98.2
Expenses for claims/benefits	-228.9	-251.6	-9.0
Acquisition and admin. expenses	-65.7	-52.0	26.3
Other expenses	-58.7	-42.4	38.4
Business operating result	37.9	38.4	-1.3
Adjustments	0.0	-12.5	n.a.
Result before taxes	37.9	25.8	46.5
Taxes	-11.6	-11.3	2.1
Result of the period	26.3	14.5	81.0

#### Comments

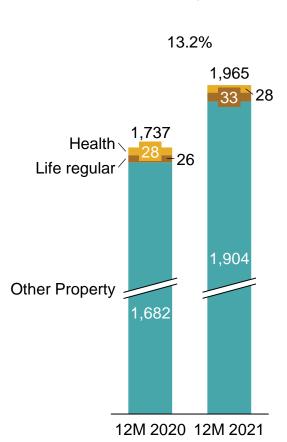
- Special Markets include Germany, Georgia, Liechtenstein, Turkey
- Slight premium growth of €0.4mn coming mainly from other property, casco and health in Germany, Georgia and Turkey
- Adjustments in 2020 represent goodwill impairments of €12.5mn in Georgia
- Business operating result decreased by 1.3%; higher combined ratio nearly offset by increased financial result
- CoR up to 94.4% (2020: 88.1%) mainly due to higher claims frequency in Turkey



## **GROUP FUNCTIONS**

Strengthening of technical reserves and built provisions weigh on profit

### GWP development (€mn)



#### P&L

€mn	2021	2020	+/- %
Gross premiums written	1,965.0	1,736.5	13.2
Net earned premiums	1,554.1	1,425.7	9.0
Financial result excl. result from shares in at equity consolidated	220.6	462.0	40.0
companies Result from shares in at equity	-229.6	162.9	40.9
consolidated companies	0.6	1.6	-61.3
Other income	16.7	34.9	-52.2
Expenses for claims/benefits	-986.0	-870.4	13.3
Acquisition and admin. expenses	-536.9	-523.9	2.5
Other expenses	-29.7	-12.5	>100
Business operating result	-210.8	-107.6	96.0
Adjustments	0.0	0.0	n.a.
Result before taxes	-210.8	-107.6	96.0
Taxes	44.5	12.7	>100
Result of the period	-166.3	-94.9	75.3

#### Comments

- Group Functions include VIG Holding, VIG Re, Wiener Re, VIG Fund, corporate IT service providers and intermediate holding companies
- Premium increase driven by other property (+€222.1mn)
- Result before taxes down as a result of strengthening of technical reserves as well as provisions built for strategic projects and digitalisation initiatives among others



HIGHLIGHTS

FINANCIALS & INVESTMENTS

LIFE & HEALTH EMBEDDED VALUE

SUMMARY 2021 AND OUTLOOK 2022

**APPENDIX 1: SEGMENTS** 

**APPENDIX 2: FINANCIALS** 

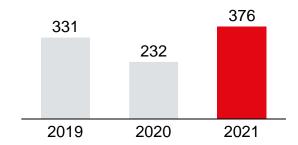
Please note: All information for the financial year 2021 is based on preliminary data; Rounding differences may occur.



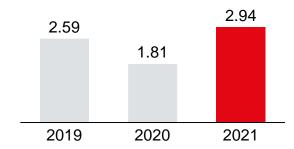
## **2021 KEY FINANCIALS**

#### Overview of KPIs

# Net result for the period after taxes and non-controlling interest (€mn)

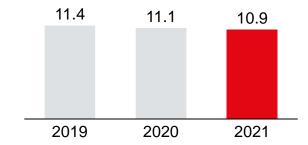


## Earnings per share (€)

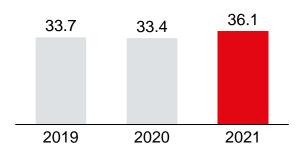


<sup>\*</sup> Based on shareholders' equity before non-controlling interests, less revaluation reserve and less hybrid bond in 2021

## Operating RoE (%)



## Book value per share<sup>\*</sup> (€)





## **OPERATING RETURN ON EQUITY**

New key figure under VIG 25 for operational performance and value creation

## Operating RoE is a gross RoE based on the Business operating result

2021	2020	2019	
512.0	487.3	564.8	
		68.1	
_	-119.2	-108.8	
-0.7	-22.2	-2.5	
_	-	_	
511.3	345.9	521.6	
4,704.5	4,396.3	4,936.6	
	7.9%	10.5%	
10.9%	11.1%	11.4%	
	512.0	512.0     487.3       -     -119.2       -0.7     -22.2       -     -       511.3     345.9       4,704.5     4,396.3       7.9%	512.0     487.3     564.8       -     -     68.1       -     -119.2     -108.8       -0.7     -22.2     -2.5       -     -     -       511.3     345.9     521.6       4,704.5     4,396.3     4,936.6       7.9%     10.5%

The positions between the Business operating result and the Result before taxes will be summarised as Adjustments in the IR presentation going forward.

Shareholders's equity increased in 2021 due to issuance of RT1 instrument in light of the acquisition of Aegon CEE

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VIG I VIENNA INSURANCE GROUP

<sup>&</sup>lt;sup>1</sup> Average shareholders' equity adjusted for a provision for unrealised gains and losses

<sup>&</sup>lt;sup>2</sup> Ratio of Group result before taxes to average adjusted shareholders' equity



## **Q4 2021 INCOME STATEMENT**

IFRS (€mn)

€mn	Q4 2021	Q4 2020	+/- %
Gross premiums written	2,611.7	2,442.1	6.9
Net earned premiums	2,442.6	2,312.1	 5.6
Financial result excl. result from shares in at equity			
consolidated companies	84.2	106.8	-21.2
Result from shares in at equity consolidated companies	17.0	1.1	>100
Other income	65.7	7.9	>100
Expenses for claims/benefits	-1,677.9	-1,675.4	0.1
Acquisition and admin. expenses	-672.9	-612.5	9.9
Other expenses	-122.8	-60.9	>100
Business operating result	135.9	79.1	71.8
Adjustments	-0.7	0.5	n.a.
Result before taxes	135.2	79.6	69.9
Taxes	-28.8	-20.2	42.3
Result of the period	106.5	59.4	79.4
Non-controlling interests in the result for the period	-5.4	-2.8	89.6
Result of the period after taxes and non-controlling			
interests	101.1	56.5	78.8

- Premium up €169.6mn due to growth in all lines of business, especially in other property
- Positive development in the result from shares in at equity consolidated companies; comparative period impacted by one-off effect in Austria
- Result before taxes increased by €55.6mn supported by favourable claims frequency in Q4 2021
- CoR Q4 2021 at 91.0% (Q4 2020: 91.7%)

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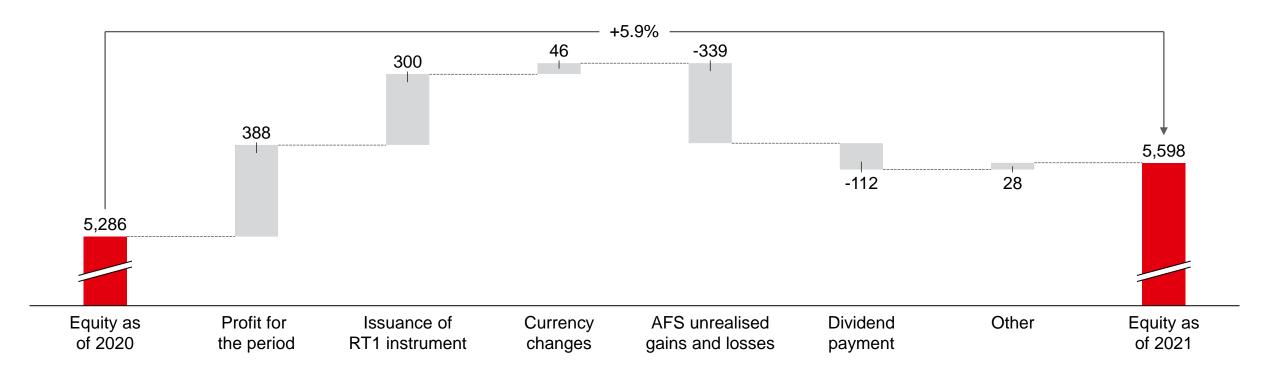
## **2021 BALANCE SHEET**

€mn	31.12.2021	31.12.2020	+/- %
Intangible assets	1,744	1,733	0.6
Right-of-Use assets	173	185	-6.5
Investments	34,810	34,901	-0.3
Investments of unit- and index-linked life insurance	8,525	7,968	7.0
Reinsurers' share in underwriting provisions	1,565	1,396	12.0
Receivables	2,067	1,699	21.7
Tax receivables and advance payments out of income tax	135	275	-50.9
Deferred tax assets	311	137	>100
Other assets	391	388	0.8
Cash and cash equivalents	2,456	1,745	40.8
Total assets	52,178	50,428	3.5
Shareholders' equity	5,598	5,286	5.9
thereof non-controlling interests	0	123	-100
Subordinated liabilities	1,461	1,464	-0.2
Underwriting provisions	32,546	32,230	1.0
Underwriting provisions for unit- and index-linked life insurance	8,189	7,617	7.5
Non-underwriting provisions	890	877	1.5
Liabilities	2,900	2,254	28.7
Tax liabilities out of income tax	243	291	-16.4
Deferred tax liabilities	219	268	-18.3
Other liabilities	131	141	-7.1
Total liabilities and shareholders' equity	52,178	50,428	3.5



## **EQUITY DEVELOPMENT**

Change in consolidated Shareholders' Equity (€mn)



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# 2021 PREMIUMS BY BUSINESS LINES AND COUNTRY (I)

	MTPL		
	2021	2020	+/- %
Austria	327.7	324.1	1.1
Czech Republic	349.3	311.9	12.0
Poland	310.7	297.2	4.6
Extended CEE	584.6	527.4	10.8
Albania incl. Kosovo	31.3	28.6	9.6
Baltic states	104.7	113.7	-7.9
Bosnia & Herzegovina	2.8	2.5	11.0
Bulgaria	36.4	33.0	10.3
Croatia	18.1	15.6	15.9
Moldova	3.6	2.4	54.3
North Macedonia	14.0	11.8	18.6
Romania	124.2	84.1	47.7
Serbia	7.2	11.6	-38.0
Slovakia	153.5	150.3	2.1
Ukraine	38.7	30.5	26.7
Hungary	50.1	43.4	15.4
Special Markets	40.0	46.0	-13.1
Germany	0.0	0.0	n.a.
Georgia	1.7	1.6	4.5
Liechtenstein	0.0	0.0	n.a.
Turkey	38.2	44.3	-13.8

	Casco	
2021	2020	+/- %
316.9	302.8	4.7
279.2	244.3	14.3
192.2	191.0	0.7
566.5	509.1	11.3
2.4	2.2	10.2
97.6	89.2	9.4
2.1	1.7	29.2
67.3	61.1	10.2
8.9	7.3	22.1
3.2	2.4	36.0
1.8	1.8	1.8
206.1	180.4	14.2
12.9	12.6	2.1
111.9	105.6	5.9
27.2	23.8	14.1
<u>25.1</u>	21.0	19.7
47.3	42.3	11.8
0.0	0.0	n.a.
7.5	6.8	9.9
0.0	0.0	n.a.
39.8	35.5	12.2

Ot	her propert	:y
2021	2020	+/- %
1,499.8	1,442.4	4.0
526.1	492.4	6.8
445.0	407.7	9.1
621.2	586.3	5.9
8.2	7.0	16.8
143.4	129.7	10.5
10.2	8.9	13.6
51.5	52.4	-1.8
41.5	33.0	25.8
2.8	2.4	16.0
11.9	11.6	3.2
127.7	119.7	6.6
37.7	33.9	11.1
101.2	110.3	-8.3
22.2	20.5	8.2
62.9	56.6	11.0
270.8	265.1	2.2
136.8	133.5	2.5
11.6	12.3	-5.7
0.0	0.0	n.a.
122.4	119.3	2.6



# 2021 PREMIUMS BY BUSINESS LINES AND COUNTRY (II)

	Life regular		
	2021	2020	+/- %
Austria	1,208.2	1,215.8	-0.6
Czech Republic	659.1	630.9	4.5
Poland	166.8	168.1	-0.8
Extended CEE	527.9	480.8	9.8
Albania incl. Kosovo	0.0	0.0	n.a.
Baltic states	75.8	67.7	12.0
Bosnia & Herzegovina	15.2	15.1	0.6
Bulgaria	31.4	29.6	6.1
Croatia	26.4	27.4	-3.8
Moldova	0.0	0.0	n.a.
North Macedonia	0.0	0.0	n.a.
Romania	51.1	48.5	5.4
Serbia	34.3	33.9	1.1
Slovakia	200.9	169.0	18.9
Ukraine	2.2	2.4	-9.0
Hungary	90.6	87.3	3.9
Special Markets	88.8	87.5	1.5
Germany	81.1	79.9	1.4
Georgia	0.0	0.0	n.a.
Liechtenstein	7.8	7.6	2.8
Turkey	0.0	0.0	n.a.

l	Life single	
2021	2020	+/- %
228.0	293.7	-22.4
30.2	34.7	-12.9
135.7	106.4	27.5
423.8	390.1	8.6
0.0	0.0	n.a.
44.7	33.0	35.6
3.8	3.5	7.5
9.8	8.0	22.1
<u>58.6</u>	41.7	40.6
0.0	0.0	n.a.
0.0	0.0	n.a.
52.0	48.2	7.7
14.8	14.5	2.2
161.0	177.2	<b>-9.1</b>
0.1	0.1	-34.3
79.2	64.0	23.7
50.9	58.9	-13.7
24.8	21.4	16.0
0.0	0.0	n.a.
26.1	37.6	-30.5
0.0	0.0	n.a.

	Health	
2021	2020	+/- %
467.9	451.9	3.5
21.0	18.3	14.8
29.4	25.9	13.5
162.8	146.8	10.9
3.1	3.1	1.2
71.5	59.7	19.8
0.2	0.2	49.8
16.9	15.5	8.8
6.7	5.1	31.8
1.0	0.4	>100
0.2	0.1	>100
17.5	12.8	36.5
8.2	6.1	32.8
4.2	17.1	-75.3
17.5	14.0	25.1
15.9	12.8	24.7
34.0	31.9	6.5
0.0	0.0	n.a.
27.8	24.8	12.1
0.0	0.0	n.a.
6.1	7.0	-13.0



## 2021 COUNTRY OVERVIEW GWP / PBT / COMBINED RATIO

	GWP Total		
	2021	2020	+/- %
Austria	4,048.4	4,030.7	0.4
Czech Republic	1,864.9	1,732.4	7.7
Poland	1,279.8	1,196.2	7.0
Extended CEE	2,886.7	2,640.4	9.3
Albania incl. Kosovo	45.1	40.9	10.3
Baltic states	537.6	492.9	9.1
Bosnia & Herzegovina	34.3	31.9	7.6
Bulgaria	213.3	199.6	6.8
Croatia	160.1	130.1	23.1
Moldova	10.6	7.5	41.0
North Macedonia	27.9	25.3	10.6
Romania	578.5	493.8	17.2
Serbia	115.0	112.7	2.1
Slovakia	732.7	729.5	0.4
Ukraine	107.8	91.3	18.0
Hungary	323.8	285.0	13.6
Special Markets	531.7	531.6	0.0
Germany	242.7	234.8	3.3
Georgia	<i>48.6</i>	45.6	6.7
Liechtenstein	33.9	45.1	-24.9
Turkey	206.5	206.1	0.2

Result before tax			
2021	2020	+/- %	
234.7	178.7	31.3	
186.9	192.1	-2.7	
69.9	22.6	>100	
188.6	31.2	>100	
6.1	2.8	>100	
17.7	9.5	86.8	
0.3	-3.4	n.a.	
39.3	-36.7	n.a.	
17.6	-38.6	n.a.	
3.7	0.5	>100	
6.1	1.8	>100	
3.9	14.2	<i>-72.5</i>	
10.3	9.9	3.6	
52.6	51.4	2.3	
21.4	11.4	88.8	
9.5	8.4	12.7	
37.9	25.8	46.5	
28.9	26.4	9.4	
2.0	-11.1	n.a.	
<u> </u>	0.3	-69.6	
6.9	10.2	-33.0	

Combined Ratio net (in %)			
2021	2020	+/- %p	
92.8	92.7	0.0	
90.1	90.7	-0.6	
93.2	96.7	-3.6	
92.3	94.5	-2.2	
80.7	92.9	-12.3	
95.8	97.3	-1.5	
110.4	105.6	4.8	
77.0	91.2	-14.2	
93.9	96.8	-2.9	
53.9	102.1	-48.2	
63.7	92.7	-29.1	
101.2	99.0	2.2	
80.3	80.8	-0.5	
91.4	87.3	4.1	
72.6	93.5	-20.9	
101.5	103.5	-2.0	
94.4	88.1	6.3	
80.5	81.1	-0.6	
75.4	94.7	-19.3	
114.2	95.5	18.7	



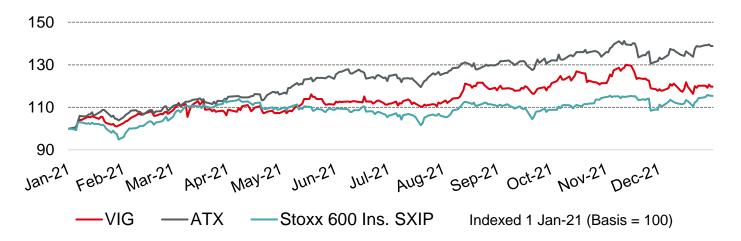
## VIG SHARE (I)

Number of common shares: 128,000,000 / ISIN: AT0000908504

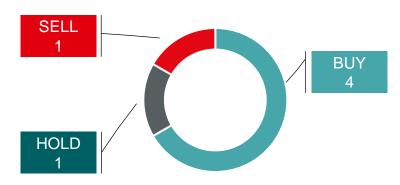
#### General information

Current listings	Ticker	Rating	Major Indices
Vienna	Vienna Stock Exchange: VIG	Standard & Poor's:	ATX
Prague	Bloomberg: VIG AV / VIG CP	A+, stable outlook	ATX Prime
	<ul><li>Reuters: VIGR.VI / VIGR.PR</li></ul>		PX

### VIG compared to ATX and Stoxx Europe 600 Ins.



#### Analyst recommendations (8/3/2022)



## Share price development 2021

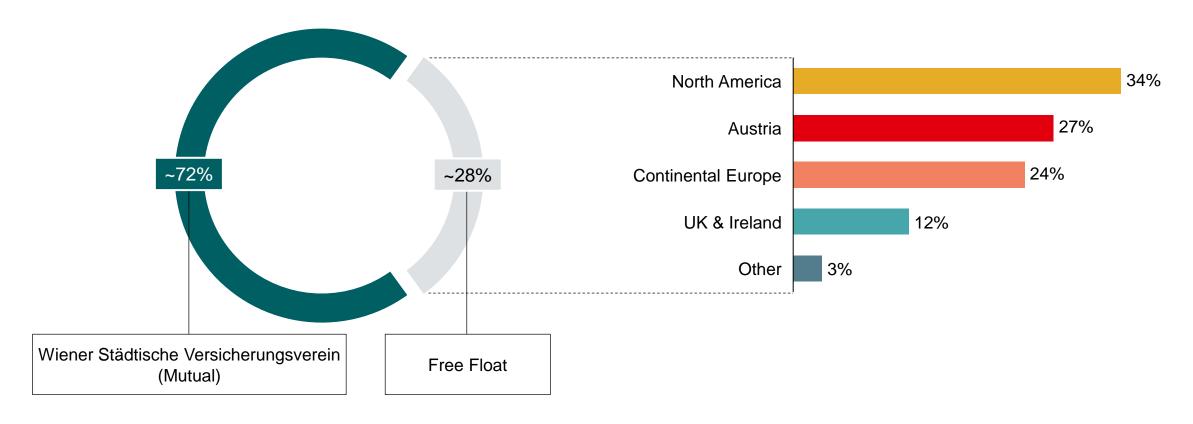
High	EUR	27.050
Low	EUR	20.800
Price as of 31 Dec. 2021	EUR	24.900
Market cap.	EUR	3.19bn
Share performance (excl. dividends)	%	19.71

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# VIG SHARE (II)





<sup>\*</sup> Split of identified shares, May 2021 (Source: Investor Update)











BOSNIA-HERZEGOVINA





























**ESTONIA** 









**GEORGIA** 











HUNGARY



ITALY



WE ARE **NUMBER 1**IN CENTRAL AND EASTERN EUROPE.

KOSOVO



LATVIA









LITHUANIA



VIENNA INSURANCE GROUP





MONTENEGRO



NORTH MACEDONIA





NORWAY







































UKRAINE









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#### Financial calendar 2022\*

Date	Event
08 Mar. 2022	Preliminary results for the financial year 2021
14 Apr. 2022	Results, Annual Report and Sustainability Report for the year 2021
10 May 2022	Record date Annual General Meeting
17 May 2022	Results for the first quarter 2022
20 May 2022	Annual General Meeting
23 May 2022	Ex-dividend day
24 May 2022	Record date dividend
25 May 2022	Dividend payment day
18 Aug. 2022	Results for the first half-year 2022
15 Nov. 2022	Results for the first three quarters 2022

<sup>\*</sup> Preliminary planning

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